Analysis of energy consumption in continuous galvanizing lines

Raviraj Ratnakar Chavan
West Virginia University

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Analysis of Energy Consumption in Continuous Galvanizing Lines

by

Raviraj Ratnakar Chavan

Thesis submitted to the College of Engineering and Mineral Resources at West Virginia University in partial fulfillment of the requirements for the degree of

Master of Science
in
Industrial Engineering

Dr. Bhaskaran Gopalakrishnan, Committee Chairperson
Dr. Robert Creese
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ABSTRACT

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Raviraj Ratnakar Chavan

The pot hardware in continuous galvanizing lines is prone to failure and needs to be replaced quite frequently. This resulted in considerable loss of production time. Also equipment like, the molten zinc pot and annealing furnace cannot be turned off during downtime resulting in considerable energy consumption during downtime too.

A profound study of the energy aspect of the equipment used on galvanizing line was done. A systematic approach was used to collect and analyze the data from galvanizing facilities. A decision support system (DSS) that will take into account all the major energy consuming equipment in a typical hot dip continuous line was developed. This DSS allows the user to model their galvanizing line in Excel™ based software. The DSS maintains track of the current production and energy consumption for up to three different processes. It can simulate a scenario to identify the magnitude of benefits that can be obtained as a result of any energy savings measures implemented.

The economic justification of whether or not to replace the hardware can be evaluated with the help of this DSS. Charts pertaining to energy consumed by different equipment groups, total cost of energy spent on natural gas and electricity, MMBtu/ton, tons/year and production time before shutdowns are obtained from the DSS.
ACKNOWLEDGEMENTS

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Raviraj Ratnakar Chavan.
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1.0 Introduction

1.1 Background

The steel industry accounts for 2-3% of all energy consumed in the United States [1]. It employs over 150,000 people in well-paying jobs and is among the most productive, efficient, and technologically sophisticated industries in the world [2]. There are more than fifty galvanizing lines in the United States. They produce galvanized steel sheet by pulling it over a roller that is submerged in a molten Zinc, Zinc alloy or Aluminum alloy bath. Although highly competitive, galvanized steel is very lucrative for the steel industry [3]. The coat provides an excellent long term barrier to corrosion thus increasing the service life of steel. Application of galvanized sheet steel consists of a wide spectrum which includes construction, utilities, chemical process, paper and pulp, automobile, structures, machinery and aviation. Approximately half of the zinc produced worldwide is used as a coating in the galvanizing of steel (and iron) for the purpose of corrosion protection [4].

Table 1.1 summarizes the net shipment of various steel products for the year 2000 and 2001 [5]. It can be observed that galvanized steel manufactured with the hot dip process in year 2000 and 2001 accounts for 14,872,000 and 14,293,000 tons respectively. This ranks the production of galvanized sheet steel to be second highest in the steel industry and thus explains the huge demand for galvanized steel products in the US market.

In 1994 the US steel industry consumed 2 quads (quadrillion Btu or $10^{15}$ Btu) of energy. This study includes the losses incurred during the distribution, generation, and transmission of electricity. According to the data complied by the American Iron and Steel Institute, in 1997, 1.8 quads of energy were consumed including the electrical losses. This is about 2.5% of the total domestic energy consumed in the US and about 8% of the manufacturing energy use. Table 1.2 shows the energy usage in the corresponding years [1].
Table 1.1: U.S. Net Shipment of Steel Mill Products

(Thousands of Net Tons)

<table>
<thead>
<tr>
<th>Steel Products</th>
<th>2001</th>
<th>2000</th>
<th>% Change (00-01)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sheets</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hot-rolled</td>
<td>18,287</td>
<td>19,770</td>
<td>(7.5)</td>
</tr>
<tr>
<td>Cold-rolled</td>
<td>12,404</td>
<td>14,847</td>
<td>(16.5)</td>
</tr>
<tr>
<td>Sheets and Strip</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Galvanized hot-dipped</td>
<td>14,293</td>
<td>14,872</td>
<td>(3.8)</td>
</tr>
<tr>
<td>Galvanized electrolytic</td>
<td>3,012</td>
<td>3,496</td>
<td>(13.8)</td>
</tr>
<tr>
<td>All other metallic-coated</td>
<td>1,902</td>
<td>2,138</td>
<td>(11.0)</td>
</tr>
<tr>
<td>Electrical</td>
<td>481</td>
<td>529</td>
<td>(9.1)</td>
</tr>
<tr>
<td>Strip</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hot-rolled</td>
<td>890</td>
<td>869</td>
<td>(20.8)</td>
</tr>
<tr>
<td>Cold-rolled</td>
<td>1,883</td>
<td>2,262</td>
<td>(25.8)</td>
</tr>
<tr>
<td>Total</td>
<td>98,940</td>
<td>106,050</td>
<td>(9.3)</td>
</tr>
</tbody>
</table>

Table 1.2: Total energy used in Steel Industries

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Energy used (Trillion Btu’s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1985</td>
<td>1,869</td>
</tr>
<tr>
<td>1988</td>
<td>2,067</td>
</tr>
<tr>
<td>1991</td>
<td>1,673</td>
</tr>
<tr>
<td>1994</td>
<td>1,983</td>
</tr>
</tbody>
</table>

1.2 Process of Galvanizing

The history of galvanizing dates back to 1742 when a French chemist named P.J. Malouin, in a presentation, described a method of coating iron by dipping it in molten zinc [6]. Galvanizing at its most basic level is dipping steel products into a molten zinc bath. A metallic reaction ensues and a thin coating of zinc is formed, evenly covering all areas of exposed base metal. This simple approach is still used today. Iron and steel components that are required to be galvanized follow a sequence of operations.

1.2.1 Inspection prior to galvanizing

The design of the component to be galvanized, any welding present on the component and the surface condition of the material, must be examined to be acceptable for galvanizing. The component must be free of slag from stick welding and of some paints (e.g. enamel) as they are difficult to remove except by abrasive blasting, grinding or the use
of a paint remover. Water borne paints or appropriate markers should always be used for identification or marking during fabrication of products which are to be galvanized.

1.2.2 Degreasing

Components, which are appropriately suspended from materials handling devices, are immersed in a degreasing chemical. This is to ensure that steel surfaces are not masked from the subsequent and most important acid pickling process. If an alkaline caustic soda based degreaser is used, subsequent rinsing in water is essential in order to avoid a neutralizing effect on acid during pickling. Acid degreasers normally contain hydrochloric acid but, phosphoric acid based degreasers are also effective.

1.2.3 Acid Cleaning (Pickling)

Either hydrochloric or sulfuric acid is used to prepare steel for galvanizing. Hydrochloric acid is used unheated at a concentration of 15%. Sulfuric acid is heated to a temperature of about 70ºC with a concentration of 10%. In conventional plants material is rinsed in water before it is transferred to a flux solution. In some plants where hydrochloric acid is used, rinsing is dispensed with. The acid carried over is converted into either ammonium chloride by additions of ammonium hydroxide or zinc chloride by adding zinc dust. Other contaminants are filtered out.

1.2.4 Flux

After pickling in acid, the material is transferred to a flux solution, which consists of ammonium chloride and zinc chloride. This solution is normally heated to a temperature of 70ºC. The flux plays an important role in that it provides barrier protection to prevent flash rusting during the period between acid pickling and immersion in zinc. It also has a final cleansing effect on steel surfaces as they enter the zinc. The flux also facilitates the formation of a uniform coating free from discontinuities.

1.2.5 Hot Dip Galvanizing

After fluxing and further drying (ideally in a drying oven to avoid excessive splashing of zinc due to the presence of moisture), the products are dipped into the molten zinc, which is heated to a temperature of about 450ºC. This is 30ºC above the melting temperature of zinc. In automatic or semi-automatic plants, where products such as small-
bore tubing are hot dip galvanized, withdrawal speeds are much faster with the ultimate coating thickness and finish controlled by external air wiping and steam jet blasting of the internal bore.

### 1.2.6 Quenching

This process solidifies the zinc coating to ensure easy handling. It also arrests the alloying reaction in the case of reactive steels, which continues well below the melting temperature of zinc. The quench water normally contains a passivating chemical, which retards the formation of white rust (wet storage stain) until such time as when the freshly applied reactive zinc surface has developed a stable and protective basic zinc carbonate film.

Figure 1.1 [7] shows the various layers that are formed due to a reaction between steel and zinc. These consists of base steel as the inner most layer i.e. the alpha (α) layer and the top most layer is of pure zinc called the eta (η) layer, in between there are three layers containing different Fe-Zn proportions and harnesses. These are called gamma (γ), delta (δ) and zeta (ζ) moving in order form base steel to outer Zn layer.

![Figure 1.1 Fe-Zn Layers [7]](image)

There are two methods of galvanizing, hot dip galvanizing and continuous galvanizing. In hot dip galvanizing, ferrous components that are to be galvanized are held by an overhead crane and dipped sequentially in tanks containing various liquids for surface preparation before dipping them in to the final molten zinc bath. Hot dip galvanizing is done to steel products like rods, channels, small and medium size machine
components, steel plates, bolts, nuts and many more, which can be hanged firmly with help of wires.

Continuous galvanizing on the other hand consists of galvanizing sheet steel products of various gauges. The sheet steel strip is fed continuously from a payoff reel and passes through a number of sections, and gets coated with Zn/Zn alloy before getting coiled up again. This process runs uninterrupted for weeks, hence it is called continuous galvanizing. The modern continuous galvanizing process was invented by Sendzimir over a half century ago [8].

Detailed description of different sections of continuous galvanizing line is discussed in the following sections.

1.3 Continuous Galvanizing

Figure 1.2 shows a flow diagram for a typical continuous galvanizing line.

![Figure 1.2 Continuous Galvanizing Line](image)

1. Payoff Reels  
2. Seam Welder  
3. Accumulator loop car 1  
4. Degreaser  
5. Non Oxidizing Furnace  
6. Radiant Tube Section  
7. Jet Cooling Section  
8. Molten Metal Pot (Zn/Zn Alloy)  
9. Air/Gas Knives  
10. Up leg Cooling  
11. Down leg Cooling  
12. Galvanneal Furnace  
13. Online Inspection  
14. Chemical Treatment  
15. Accumulator loop car 2  
16. Flying Shear  
17. Carrousel Tension Reel
The equipment listed above consumes either electricity or natural gas. The main electricity consuming devices are large motors used in these equipment and resistance or induction coils used for pre-melt and main zinc pot. In case of natural gas the largest consumers are the annealing and the galvanneal furnaces. Some of the equipment not shown in Figure 1.2 but which also consumes significant energy is the plant air compressors and pot hardware pre-heaters. A brief description of the process and the equipment it transfers through is explained in the following sections.

1.3.1 **Payoff Reel**
Uncoated sheet steel rolls are loaded on the payoff reel for coating. This is the starting point of the continuous galvanizing lines. There are typically two payoff reels. When one roll is about to exhaust, the trailing end of that roll is welded to the leading end of the second roll. Then as the second roll is unwound a new roll is kept ready in place of the first roll for discharge. This helps to keep the process continuous.

1.3.2 **Seam Welder**
The trailing end of the exhausting reel is welded to the leading end of the new reel with the help of the seam welder. During this time, the line is fed through the accumulated sheet steel from the entry end accumulator loop.

1.3.3 **Accumulator Loop Car 1**
The accumulator loop at the entry end is primarily used to maintain the continuity of the process when the payoff reel is getting changed. It is used to cover for the time lag caused by the seam welder. The loop car consists of series of rolls in a zigzag fashion through which the sheet steel passes. The accumulator stores the sheet steel inventory by increasing the distance between the consecutive rolls. Whenever the accumulator is unloading, the rolls start coming closer, thus releasing the sheet steel passing through them. About 700 to 1000 feet of sheet steel can be stored in the accumulator loop car.

1.3.4 **Degreaser**
The steel strip is cleaned of oil and dirt present on the strip surface before it enters the annealing furnace with the help of a degreaser. Sometimes the strip enters the furnace. In furnace the first section has open flames firing directly on the strip to burn out the impurities present on the surface.
1.3.5 Annealing Furnace

Annealing is a heating and cooling operation to induce softness. The furnace has the following sections, pre-heat section, non-oxidizing section, radiant tube section, and jet cooling (controlled cooling) section. The annealing furnace is the largest natural gas consuming equipment in the galvanizing facility. The different sections are discussed in detail as below,

a) Pre-heat section: This section comprise of burners firing directly on the strip in order to burn out impurities that may be present on the surface of the strip.

b) Non-Oxidizing section: The non-oxidizing section of the annealing furnace heats the strip in a deoxidizing atmosphere. \( N_2 \) and \( H_2 \) are used to replace air in the region. The set point temperature in this section is around 2250 °F to 2350 °F, but it may vary according to the type of steel. The furnace atmosphere consists of a gas mixture of 13 % hydrogen and 87% nitrogen [9]. The nitrogen and hydrogen atmosphere is created to prevent oxidation of the strip surface.

c) Radiant Tube section: The radiant tube section has a set point of 1350 °F to 1450 °F. Again, it varies for different types of steels. The radiant tube section of the furnace helps to maintain the strip temperature in the deoxidizing atmosphere.

d) Controlled cooling (Jet cooling) section: The controlled cooling section of the furnace uses water-cooled heat exchangers and fans to slowly lower the temperature of the steel. The jet-cool furnace plunge cools the steel to roughly 860 °F to 900 °F. The controlled cooling section is sometimes provided with electric heating elements in case, it is required to raise the temperature of the strip.

1.3.6 Molten Metal Pot

The galvanizing line consists of at least two pots containing the molten metal. They are the pre-melt pot and the main pot. The zinc and the compounding alloy metals are mixed and melted in the pre-melt pot to form a proper alloy composition. Then the metal is transferred to the main pot with the help of channels. The main pot is the one which has the sink and stabilizing rolls submerged in it, and over which the steel sheet is passed. Figure 1.3 shows a schematic of the continuous galvanizing pot. Both the pre-melt pots as well as the main pot have heating elements. Heating is done by electric resistance or induction coils or by using natural gas burners.
Figure 1.3 Schematic of Continuous Galvanizing Pot

The temperature of the molten metal is maintained at about 850°F. The temperature varies according to the type of coating and steel strip material. The metal inside the pot is kept molten at all times, even when the line is off production for maintenance or any other reason. The pot is made up of low carbon and low silicon steel. Molten zinc causes erosion of steel walls by creating a zinc iron alloy, some of which adheres to the walls limiting further erosion. This erosion limits the life span of the pot to five to eight years [4].

1.3.7 Air/Gas Knives

The steel sheet that comes out of the molten metal pot passes through the air knives. The air or gas knives are used to strip out the excess coating material from the surface of the steel strip. The thickness of the coating can be properly controlled by setting the air pressure on the knives.
1.3.8 Cooling tower

The strip passes through a cooling area where cold air is blown over it. The air is cooled by blowing it through water radiator tubes. The strip is further cooled in an atomized water fog cooler.

1.3.9 Galvanneal Furnace

The galvanneal furnace has controlled heating and cooling zones to create a proper finish on the steel. The galvanneal furnace may not be used in case of some types of coating like aluminize or galvalume. Also the furnace may not be present at all if the type of coating that requires the galvanneal furnace is not used in a particular facility. Figure 1.4 shows the schematic of the location of the galvanneal furnace or the holding furnace [30].

A skim pass mill, and/or a temper mill etc (used to improve the steel surface) may also be present on the line. Every facility has a unique setup to suit its range of products.
1.3.10 Quality Enhancement and Inspection

Surface appearance, mechanical property and shape improvement is accomplished with the help of skin pass rolls and tension leveler. X-ray coating, weight gauge and pin hole detector are used to monitor the quality of the product being rolled. In order to achieve the required coating standards, routine analyses of the various chemicals used in the process are essential. Failure to do so results in substandard coatings and also adds to the processing costs for the galvanizer. A suitably calibrated coating thickness measurement instrument is used to ensure that coating thicknesses conform to the requirements of the relevant specification. Table 1.3 describes the various hot dip coatings, their compositions and ASTM standards describing these products [31].

Table 1.3: Types of hot dip coatings

<table>
<thead>
<tr>
<th>Sr. No.</th>
<th>Types of Coating</th>
<th>Composition</th>
<th>ASTM Standard</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Galvanized</td>
<td>Zinc</td>
<td>ASTM A 653/A 653M (Wide variety of end uses)</td>
</tr>
<tr>
<td>2</td>
<td>Galvanneal</td>
<td>Zinc/10% Iron</td>
<td>ASTM A 653/A 653M (Intended to be painted)</td>
</tr>
<tr>
<td>3</td>
<td>Galvalume</td>
<td>55% Al/Zinc/1.5% Si</td>
<td>ASTM A 792/A 792M (Metal roofing &amp; siding)</td>
</tr>
<tr>
<td>4</td>
<td>Galfan</td>
<td>Zinc/5% Al</td>
<td>ASTM A 875/A 875M (Prepainted siding)</td>
</tr>
<tr>
<td>4</td>
<td>Aluminized</td>
<td>Al or Al/5-11% Si</td>
<td>ASTM A 463/A 463 M (Heat/oxidation resistance)</td>
</tr>
<tr>
<td>6</td>
<td>Terne</td>
<td>Lead/8% Tin</td>
<td>ASTM A 308/A 308M (Fuel tanks)</td>
</tr>
</tbody>
</table>

1.3.11 Chemical Treatment

Chemical solution is sprayed on specific products in order to further prevent white rust oxidation. Acrylic coat is sometimes applied on the surface to prevent the surface from physical damage.
1.3.12 **Accumulator Loop Car 2**

Similar to accumulator loop car 1, accumulator 2 is used to store the galvanized steel when the carousel reel is being replaced with a new one. Again, similar to loop car 1, this car also consists of series of rolls in a zigzag fashion through which the sheet steel passes. The accumulator stores the sheet steel inventory by increasing the distance between the consecutive rolls.

1.3.13 **Re-coiler**

Finally, the finished steel strip is oiled, rewound and packed for shipping. Carrousel type tension reel winds the out coming strip. This setup is designed to reduce material handling. The re-coiler is the last equipment in the continuous galvanizing line.

1.4 **Need for Research**

The zinc pot also includes hardware submerged in the molten metal. The submerged hardware consists of a sink roll, two stabilizing rolls and the structure supporting these rolls. Due to the high temperature and the corrosive nature of the molten metal in the pot the bearings and the journal on the rolls have a very short service life. The most frequent cause for line stoppage is the hardware problems in the pot. These issues are related to one or more of the following three issues [26]:

1. Performance of bearings supporting rotating components, such as the sink roll, stabilizer roll and deflector roll.
2. Corrosion of pot hardware in molten zinc, including corrosion of materials subjected to sliding contact.
3. Nucleation and growth of dross (inter metallic particles) on pot hardware, especially roll surfaces causing cosmetic defects in strip coating.

The replacement or repair of the submerged hardware requires a complete stoppage of the production line. Any compromise with the submerged hardware deteriorates the quality of the coat and that is unacceptable. This leads to frequent replacement of the submerged hardware. The average campaign period for a typical galvanizing line is 15 days due to hardware failures.

During the shutdown period much of the equipment needs to be kept operating. For example the coating metal must be kept molten and the annealing furnace is operating on low fire. In addition to this, several systems are left running like air
compressors and cooling towers. This happens since there is no automatic control to shut down the unnecessary equipment during shutdown. This equipment that needs to be kept operating consumes about 6,000 MMBtu/year during the shutdown period.

In addition, frequent shutdowns raise quality issues, increase scrap and generate inventory. Thus, it is not only the cost of energy that affects the facility but the production side performance also deteriorates due to these frequent changeovers. Just by increasing the campaign period from the current 14 days to a new level of 35 days, decreases production time loss by 50% and the energy consumption during downtime is reduced to 2,500 MMBtu/year. Assuming a production rate of 40 tons per hour an annual increase of 8,000 tons can be achieved in addition to 3,500 MMBtu of energy savings.

Productivity drives the iron and steel industry. Tons of finished steel produced per hour is monitored carefully. Methodologies suggesting any increment in productivity are appreciated by the manufacturer. Also, improvement in productivity and quality of product has always been a prime focus for any industry especially when it comes to a technology driven, hi-tech, highly competitive industry such as the steel industry. Projects focusing on energy efficiency achieve their goal also by impacting the productivity of the industry. Hence it is necessary to develop a model which will tie the annual production and energy consumption together and provide value for energy per unit production. Various tools are available to measure production and energy consumption independently but none of them consider the joint effect of these two parameters together. Changes of any kind in the energy consumption cannot be projected on the production instantaneously and vice versa with the help of any current available tool. This generated a need for tools that can evaluate energy consumption based on the production instantaneously and can allow simulation and sensitivity analysis.

1.4.1 Necessity to know the specific energy consumption

The research performed as a part of this thesis is aimed to quantify the energy benefits obtained from better hardware material, and, to obtain the current energy consumption in MMBtu/ton of galvanized sheet steel produced.

Recently many steel manufacturing and galvanizing facilities have collaborated with facilities from Asia and South America. These firms are purchased by multinationals in order to capture the market share. The corporate level decides on the continuation of
manufacturing in the purchased facility. It may shut down some or all of the operations in a particular facility if it is found unproductive and may move the operations to sister concerns or overseas. What makes the corporate level take these decisions is the comparison of profit margins among their various national and oversea facilities. Hold of a fraction of market share strengthens their decision policies.

There are various reasons for low profit margins. High energy costs have been identified as one of the reasons for decreasing profit margins of US firms compared to their overseas counterparts. A continuous galvanizing line is an automated process, which uses high tech computer controls and state of the art technology. It is not labor intensive. Also, the chemicals and metals used in the process are not deficient or restricted. Thus, the only variable left that needs to be scrutinized is energy use. This makes energy consumption a high priority issue for survival of the facility. The energy consumption per unit of production is a convenient way to compare performance of various facilities. On the basis of specific energy consumption details the manager can easily identify those areas where money is being wasted on energy compared to similar healthy counterparts.

### 1.4.2 Necessity for Sensitivity Analysis

Once the energy consumption per unit production is obtained, the next step is to identify the opportunities for energy conservation. There are several parameters that can be modified. Equipment capacities, new technology, alternative methods, schedules, best suitable product etc are various means of improving efficiency and increasing productivity of the existing facility. The Department of Energy provides several tools and information to assist in the field of energy conservation, efficiency improvement and waste minimization. One can calculate and enter the savings obtained as a result of implementing one or more of these techniques in order to obtain the revised energy consumption. A simple comparison of the new energy consumption with the existing consumption or with a benchmark will help to filter out the most beneficial alterations that need to be made to the system. With the help of this model it can be easy to obtain the management approval for funds needed to implement the changes. Sensitivity analysis can provide changes in energy consumption and production within minutes without any physical change to the existing system. If one wishes to obtain the energy benefits as a result of application of a better hardware material, the material needs to be
tested only for a period of few weeks and then the results can be extrapolated to obtain the annual savings. This expedites the decision making process on the shop considerably.

1.4.3 Necessity for Accuracy

The model is not only a guideline for energy consumption benchmarking, but also for making substantial decisions for a facility. It can be used to demonstrate the benefits obtained by the implementation of any new technology. This analysis can be demonstrated to sanction a budget for implementation. It can also be used to make significant decisions such as to continue with an existing process or to adopt an alternate process at a particular facility. It may also be used to cease manufacturing a certain type of product altogether. These decisions may change life for hundreds of people dependent on the facility. Bearing the importance of this kind of decisions they must be properly backed up with figures obtained from various analyses. This focuses on the importance of the accuracy of the model. Accuracy not only in terms of calculations done by the model but also in the input provided by the user is extremely important.

1.5 Research Objectives

The main objectives of the research are as listed:

1. Accurately model a Continuous Galvanizing Line to reflect all the energy points.
2. Enable static simulation of production, rejection and energy consumption.
3. Enable production managers to do sensitivity analysis and evaluate economic benefits of adopting new hardware materials.
4. Enable energy managers to analyze the impact of energy saved if they implement any energy savings or efficiency improvement technique on their equipment.
5. Enable materials researchers to realize the benefits obtained as a result of application of new hardware material developed by them.

1.5.1 Galvanizing Energy Profiler Decision Support System (GEPDSS)

A tool was required to validate the energy savings described by researchers in the mentioned projects. One way was to wait for a response from the industries regarding the performance of the new materials. Comparing their previous and current energy bills
would help to estimate the impact of energy savings. But sometimes it was not practical as it may take years for the materials to get established in the market and lead to results. Hence a computer model was required to approximate the impact of the new hardware materials on the energy consumption of the galvanizing lines. Figure 1.5 shows a system diagram of the proposed decision support system (DSS).

1.5.2 Starting on the DSS

The challenge was to identify a basis for comparison and quantification of energy consumption. Options considered were energy consumed per hour, per ton, per unit area of steel galvanized, and so on. The common unit of measurement for the galvanizing industry was tons of galvanized sheet steel produced. The facilities were also interested in learning about any increase in production along with the savings in energy, caused as a result of the project. Thus, the model was designed by keeping the industry’s interest in mind.

1.5.3 Expectations from the DSS

The vision was not just to develop a tool that will help validate the project results but also something that will trace the production, rejection, downtime, idle and production durations, energy costs associated with production and rejection durations, generate a of log to trace causes for shutdowns etc. The aim was to develop a generic tool for the facility staff to make informed decisions, pin point problem areas and understand energy flow more closely in their facility. This led to the identification all the energy points in the entire continuous galvanizing line and a careful study of the process to tap the energy.

Thus, the research objectives can be summarized to create a model that ties all energy points on a continuous galvanizing line with respect to production and rejection rate, enabling sensitivity analysis and providing decision making information for managers and researchers.
1.5.4 Conclusion

The galvanizing industry at present faces considerable loss of production and energy as a result of stoppages related with pot hardware failure. The impact of increasing the current campaign period from a 14-day period to a 35-day period is mentioned in section 1.4. The proposed decision support system is expected to analyze and provide results in terms of energy savings and/or increased production obtained as a result of any modification to the existing process.
2.0 Literature Review

2.1 Energy Measurement and Monitoring

The modern machinery is very well equipped with controls and meters to administer the required amount of energy based on demand and provide the current energy consumption data for the equipment. This helps to realize the amount of energy being introduced for a particular service in the entire process. Hi-tech sensors provide accurate data to calculate the real time demand and feedback loops transfer this data to computers, which then activates automatic controls based on the analyses of the data.

Several energy management tools are proposed by the United States Department of Energy (DOE). Government funded projects like the Industrial Assessment Center (IAC) provide energy assessment services to several energy intensive facilities. The IAC not only provides them with free assessments but also the DOE decision tools software CD and training. For example, the DOE’s decision tool MotorMaster+™ [34] is used to help document motor inventory and to identify/analyze motor driven systems for various energy conservation opportunities. Another similar tool is AirMaster+™ [35], which assists in energy conservation opportunities related to compressed air system in the facility. Also, tools like 3Eplus™ [37] from North American Insulation Manufacturers Association, and the DOE Process Heating Assessment and Survey Tool (PHAST™) [36] from Industrial Heating Equipment Association, provide data of energy lost as a result of improperly or un-insulated surfaces and calculate efficiency based on air fuel ratio and heat balances for process heating equipment respectively. All these software tools need data input measured from various sensors. The result is fairly accurate information about the energy consumption, energy loss, efficiency measurements, and economics for particular equipment like compressors or boilers.

Some previous studies done in the area of energy consumption associated with the galvanizing industry includes research done by S. G. Blakey and S. B. M. Beck [4]. They came up with a dimensionless equation-demonstrating method for improving furnace efficiency. In their analysis they showed that the current method of burner turndown to reduce energy consumption worsens the thermal efficiency of the furnace (bath furnace) especially at low levels of capacity utilization. The research focused on energy consumption of natural gas fired galvanizing bath furnace. This was the first approach,
using specific energy consumption from the demand and supply point of view, to describe thermal efficiency. The equations developed are used to compare furnaces of different design and fuel types [4]. However, the equations do not take into account any other equipment present on a galvanizing line. Naoharu Yoshitani, and Akihiko Hasegawa have developed a mathematical model to control the strip temperature in continuous annealing furnace. The model previews the approaching setup change, which is the change of strip size or reference temperature, and optimizes the line speed and the strip temperature trajectory [32].

2.2 Development in Galvanizing Pot Hardware

In recent years, research has been conducted to evaluate the performance of materials in galvanizing baths in order to identify “high performance” pot hardware materials [10,11,12]. Attempts are being made to develop materials that can withstand the high temperature and corrosive environment of the zinc pot and provide a prolonged service life. Research has progressed on two such projects supported by the United States Department of Energy. The projects are “Development of Improved Materials for Continuous Steel Hot-Dipping Processes.” 2001-2005, and “Multifunctional Metallic and Refractory Materials for Energy Efficient Handling of Molten Metals” 2004-2007. The research group consists of West Virginia University Research Corporation, University of Missouri-Rolla, Secat, Oak Ridge National Laboratory, Energy Industries of Ohio and over 23 industrial partners. The benefits resulting from the latter project were calculated using the Government Performance and Results Act 1993 (GPRA) spreadsheet. The energy savings projected using the GPRA spreadsheet is summarized in the Table 2.1. This analysis was done for the project titled, Multifunctional Metallic and Refractory Materials for Energy Efficient Handling of Molten Metals.

<table>
<thead>
<tr>
<th>Impact by Year</th>
<th>2010</th>
<th>2015</th>
<th>2020</th>
<th>2025</th>
</tr>
</thead>
<tbody>
<tr>
<td>1% Savings (Trillions of BTU)</td>
<td>0.28</td>
<td>2.3</td>
<td>9.99</td>
<td>16.1</td>
</tr>
<tr>
<td>5% Savings (Trillions of BTU)</td>
<td>1.1</td>
<td>9.02</td>
<td>39.19</td>
<td>63.21</td>
</tr>
</tbody>
</table>

These savings are calculated by subtracting the energy used by primary production sector from the total energy used by the industry. This included energy consumed by three
different industrial sectors namely aluminum, steel and metal casting industry. The calculations to get the energy associated with these three industries that will be impacted by the ongoing research are given below.

Aluminum: Total Energy used by the industry – Energy used by primary production sector = \((4 \times 10^{14} - 1.747 \times 10^{14}) = 2.253 \times 10^{14}\) BTU [13, 14, 15].

Steel: Total Energy used by the industry – Energy used by primary production sector = \((1.8 \times 10^{15} - 9.0 \times 10^{14}) = 9.0 \times 10^{14}\) BTU.

Metal Casting: Energy associated with molten metal containment, transfer and handling related functions = \((0.2 \times 2.43 \times 10^{15} = 4.86 \times 10^{14}\) BTU (i.e. energy associated with ladles, troughs, etc \sim 20\% of total value [13, 14, 16]. These savings are obtained from energy associated with molten metal containment and transfer and handling related functions.

Thus the total energy usage for these three industries is \(1.6113 \times 10^{15}\) BTU.

Assuming that the new hardware material developed by the researchers will recover 1\% of the energy loss, the total energy savings will be \(0.0161 \times 10^{15}\) BTU. Total production for the aluminum, steel and metal casting industries is 4, 95 and 13 million metric tons respectively in the United States [13].

The Department of Energy has sponsored several research projects in the field of material science and metallurgy. These projects concentrate on development of new materials and technology, which can realize energy savings and reduce CO\(_2\) emissions. John L. Loth proposed a modified zinc pot bearing design for increased bearing life [24]. Different bearing materials were tested using a small scale tester developed by West Virginia University (WVU) Department of Mechanical and Aerospace Engineering (MAE). The results were used for empirical wear rate modeling of zinc pot bearing material [25]. A coating line may incur an economic loss as high as $500,000/year due to reduction in productivity as a result of bearing failure [13]. Corrosion tests for various hardware materials in liquid metal bath have been carried out by Oak Ridge National Laboratory (ORNL). Since 2001, a more fundamental approach to the improvement of pot hardware materials and designs, aimed at creating an entirely new class of pot hardware materials, has been underway in a cooperative program co-funded by U.S. Department of Energy (U.S. DOE) with a total budget of $4.6 million [26]. Bruce Kang
and Venkatesh Parthasarathy carried research to discover the causes of hardware wear and tear in a liquid metal bath under conditions similar to those in galvanizing facilities [27]. K. Zhang and N. Y. Tang carried out experiments to study the reactions of various materials with a galvanizing bath and concluded that Co and Fe based super alloys and cermets coatings react with Zn-Al bath reducing bearing life [28].

2.3 Development in Galvanizing Bath Management

Extensive research has been carried out and is still going on in the area of galvanizing bath chemistry. Understanding the reactions, its relation with the temperature, composition and metallurgy is a primary area where the International Lead Zinc Research Organization’s (ILZRO) efforts are focused. The galvanizing bath itself is perhaps the least understood component of any given galvanizing line, particularly with regard to the chemistry of the contained zinc alloy [17]. The zinc, iron and aluminum crystallographic structure and the properties of intermetallic compounds have been studied extensively [18, 19, 20]. The flow of the molten metal and its behavior during functioning of line is modeled [21]. Sensors are developed that are capable of providing accurate bath composition and temperature [22]. Computer programs for bath managements have been developed; one of them is DEAL™--Determining Effective Aluminum, which was developed on the fundamentals of thermodynamics [23]. MAP™ – Modeling Aluminum Pickup is another computer tool that calculates the amount of Al picked up in the interface and the total amount of Al in the coating [17]. F. Ajersch, F. Ilinca, and J.-F. Hétu, performed a numerical analysis to simulate the velocity and temperature fields in an industrial galvanizing bath for the continuous coating of steel strip. The simulations allow visualization of regions of varying velocity and temperature fields [33].

2.4 Theoretical Calculation for Power Requirement by the Zinc pot

The zinc pot is a melting cum holding furnace. It is used to melt the zinc and heat it to the required process temperature. The zinc pot holds the heated zinc at the required temperature and melts the new zinc that is added to substitute the used material. A first principle approach to calculate the power required to melt the zinc, heat it to the required
temperature, hold the metal and simultaneously heat the new metal added to compensate
the used material is demonstrated in the following document.

**Properties of Zinc:**

Table 2.2 shows the properties of pure zinc used in the calculations.

<table>
<thead>
<tr>
<th>Property</th>
<th>Metric Units</th>
<th>English Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Melting point of zinc</td>
<td>419.58 °C</td>
<td>787.00 °F</td>
</tr>
<tr>
<td>Density of Zinc</td>
<td>7.1 g/cc</td>
<td>0.257 lb/in³</td>
</tr>
<tr>
<td>Specific heat capacity (Cp)</td>
<td>0.3898 J/g-°C</td>
<td>0.0932 BTU/lb-°F</td>
</tr>
<tr>
<td>Latent heat of fusion (H)</td>
<td>110 J/g</td>
<td>47.3 BTU/lb</td>
</tr>
</tbody>
</table>

The melting and holding capacity of the zinc pot considered for the calculation is assumed to be 40 tons or 88,185 lb.

**Start-up Energy Requirement**

This is the amount of energy required to start the process, i.e. to heat zinc from room temperature to process temperature.

1. Calculation for heat energy required to raise the temperature of the metal to melting point (No change of state).

\[ Q_a = m \times Cp \times (T_2 - T_1) \quad \text{Eq 2.1} \]

Where,

\[ Q_a = \text{Heat required to raise the temperature.} \]
\[ m = \text{Mass of zinc, assumed to be 88,185lbs} \]
\[ Cp = \text{Specific heat capacity, 0.0932 BTU/lb-°F} \]
\[ T_1 = \text{Initial zinc temperature assumed to be 80°F} \]
\[ T_2 = \text{Final zinc temperature (melting point), 419.58 °F} \]

Substituting in equation 2.1 we get,

\[ Q_a = 88,185 \text{ lb} \times 0.0932 \text{ BTU/lb-°F} \times (419.58°F - 80°F) \]
\[ = 2,790,954 \text{ BTU} \]
\[ = 818 \text{ kWh} \quad (1 \text{ kWh} = 3,412 \text{ BTU}) \]
2. Heat energy required to melt the zinc (change the state of the materials).

\[ Q_b = m \times H \] \hspace{1cm} \text{Eq 2.2}

Where,

\( Q_b \) = Heat required to melt zinc.
\( m \) = Mass of zinc, assumed to be 88,185 lb
\( H \) = Latent heat of fusion, 47.3 BTU/lb

Substituting in equation 2.2 we get,

\[ Q_a = 88,185 \text{ lb} \times 47.3 \text{ BTU/lb} \]
\[ = 4,171,151 \text{ BTU} \]
\[ = 1,222 \text{ kWh} \hspace{1cm} (1 \text{ kWh} = 3,412 \text{ BTU}) \]

3. Heat energy required to raise the temperature of zinc from 419.58 °F (melting point) to 450 °F (process temperature).

\[ Q_c = m \times C_p \times (T_3 - T_2) \] \hspace{1cm} \text{Eq 2.3}

Where,

\( Q_c \) = Heat required to raise the temperature.
\( m \) = Mass of zinc, assumed to be 88,185 lb
\( C_p \) = Specific heat capacity, 0.0932 BTU/lb-°F
\( T_3 \) = Final zinc temperature assumed to be 450 °F
\( T_2 \) = Initial zinc temperature (melting point), 419.58 °F

Substituting in equation 2.3 we get,

\[ Q_c = 88,185 \text{ lb} \times 0.0932 \text{ BTU/lb-°F} \times (450 \text{ °F} - 419.58 \text{ °F}) \]
\[ = 250,017 \text{ BTU} \]
\[ = 73 \text{ kWh} \hspace{1cm} (1 \text{ kWh} = 3,412 \text{ BTU}) \]

The total amount of energy required to start up the process \( Q \) is given by

\[ Q_t = Q_a + Q_b + Q_c \]
\[ = 818 \text{ kWh} + 1,222 \text{ kWh} + 73 \text{ kWh} \]
\[ = 2,113 \text{ kWh} \]
It takes approximately 12 hours to initially charge the molten metal pot. Thus, the power required to perform the work can be calculated as

\[ P_1 = \frac{kWh}{T} \] (Start-up time in hours) \…………..Eq 2.4

Where,

- \( P_1 \) = Power required at the start of the process.
- kWh = Total energy required to start the process.
- T = Start-up time in hours.

Substituting in equation 2.4 we get,

\[
P_1 = \frac{2,113 \text{ kWh}}{12 \text{ hours}} = 176 \text{ kW}.
\]

The typical grid rating on the zinc pot varies from 360 kW to 400kW. The calculated power is less than the actual grid capacity since no losses or safety factors are considered.

Considering 15% factor of safety and 10% heat losses due to conduction and exposed surface, the calculated power requirement will be,

\[ P_m = P_1 \times (1 + SF) \times (1 + L) \] \…………..Eq 2.5

Where,

- \( P_m \) = Power required after considering losses and safety factor.
- SF = Factor of safety, assumed to be 15%.
- L = Heat losses from the pot, assumed to be 10%.

Substituting in equation 2.5 we get,

\[
P_m = 176 \text{ kW} \times (1 + 0.15) \times (1 + 0.1) = 223 \text{ kW}
\]

The calculated theoretical power required to start-up the zinc pot and reach the process temperature is 223 kW, while the actual grid capacity observed in the facilities is from 360 kW to 400 kW.
Process Energy Requirement

This is the amount of energy required to keep the process operating, i.e. to melt the additional zinc from room temperature to process temperature.

The amount of zinc added to the pot is 2 tons (4,409 lb) per hour. It is assumed that there is no separate melting furnace for the zinc and the zinc is directly added to the main pot.

4. Calculation for heat energy required to raise the temperature of the metal to melting point (No change of state).

\[ Q_i = m \times C_p \times (T_2 - T_1) \] ………………Eq 2.6

Where,

- \( Q_i \) = Heat required to raise the temperature.
- \( m \) = Mass of zinc added, 4,409 lb
- \( C_p \) = Specific heat capacity, 0.0932 BTU/lb-°F
- \( T_1 \) = Initial zinc temperature assumed to be 80°F
- \( T_2 \) = Final zinc temperature (melting point), 419.58 °F

Substituting in equation 2.6 we get,

\[ Q_i = 4,409 \text{ lb} \times 0.0932 \text{ BTU/lb} \cdot \text{°F} \times (419.58 \text{°F} - 80 \text{°F}) \]
\[ = 139,540 \text{ BTU} \]
\[ = 41 \text{ kWh} \quad (1 \text{ kWh} = 3,412 \text{ BTU}) \]

5. Heat energy required to melt the zinc (change the state of the materials).

\[ Q_j = m \times H \] ………………Eq 2.7

Where,

- \( Q_j \) = Heat required to melt zinc.
- \( m \) = Mass of zinc added, 4,409 lb
- \( H \) = Latent heat of fusion, 47.3 BTU/lb

Substituting in equation 2.7 we get,

\[ Q_j = 4,409 \text{ lb} \times 47.3 \text{ TU/lb} \]
Qj = 208,546 BTU
= 61 kWh \text{ (1 kWh = 3,412 BTU)}

6. Heat energy required for raising the temperature of zinc from 419.58 °F (melting point) to 450 °F (process temperature).

\[ Q_k = m \times C_p \times (T_3 - T_2) \] \hspace{1cm} \text{Eq 2.8}

Where,

- \( Q_k \) = Heat required to raise the temperature.
- \( m \) = Mass of zinc added, 4,409 lb
- \( C_p \) = Specific heat capacity, 0.0932 BTU/lb·°F
- \( T_3 \) = Final zinc temperature assumed to be 450 °F
- \( T_2 \) = Initial zinc temperature (melting point), 419.58 °F

Substituting in equation 2.8 we get,

\[ Q_k = 4,409 \text{ lb} \times 0.0932 \text{ BTU/lb·°F} \times (450 \text{ °F} - 419.58 \text{ °F}) \]
\[ = 12,500 \text{ BTU} \]
\[ = 4 \text{ kWh} \text{ (1 kWh = 3,412 BTU)} \]

The total amount of energy required for starting the process \( Q \) is given by

\[ Q_2 = Qi + Qj + Qk \]
\[ = 51 \text{ kWh} + 61 \text{ kWh} + 4 \text{ kWh} \]
\[ = 106 \text{ kWh} \]

The process of melting and raising the temperature of the new metal added to the pot takes approximately one hour, thus the power required to perform this process is,

\[ P_2 = \frac{kWh}{T \text{ (time in hours)}} \] \hspace{1cm} \text{Eq 2.9}

Where,

- \( P_2 \) = Power required to maintain the process.
- kWh = Total energy required to maintain the process operating.
- \( T \) = Time in hours.
Substituting in equation 2.9 we get,
\[ P_2 = \frac{106 \text{ kWh}}{1 \text{ hours}} = 106 \text{ kW}. \]

Considering 15% factor of safety and 10% heat losses due to conduction and exposed surface, the calculated power requirement will be,
\[ P_n = P_2 \times (1 + SF) \times (1 + L) \]………………Eq 2.10

Where,
- \( P_m \) = Power required after considering losses and safety factor.
- \( SF \) = Factor of safety, assumed to be 15%.
- \( L \) = Heat losses from the pot, assumed to be 10%.

Substituting in equation 2.10 we get,
\[ P_m = 106 \text{ kW} \times (1 + 0.15) \times (1 + 0.1) \]
\[ = 134 \text{ kW} \]

It is observed that the grid is 40% ~ 45% loaded during the process. Assuming that the grid is rated for 360 kW and is 45% loaded, then, the proportion of actual capacity used is,
\[ = 360 \text{ kW} \times 0.45 \]
\[ = 162 \text{ kW} \]

Thus, 162 kW is the proportion of actual capacity utilized. This is close to the theoretically calculated value of 134 kW.

The results of the above calculations can be summarized as follows:

<table>
<thead>
<tr>
<th>Process Status</th>
<th>Actual Power Measured from the Industry</th>
<th>Calculated Power Required for the Process</th>
</tr>
</thead>
<tbody>
<tr>
<td>At Start-up</td>
<td>360 kW ~ 400 kW</td>
<td>223 kW</td>
</tr>
<tr>
<td>To maintain the Process</td>
<td>144 kW ~ 162 kW</td>
<td>134 kW</td>
</tr>
</tbody>
</table>

Table 2.3: Comparison between actual and theoretical power requirement.
Thus, it can be concluded that the values for actual power requirement are very close to the calculated power required for the given process. The excess amount of power (or rated capacity) observed in the actual practical scenario can be defined to account for the various losses in energy that occur in an industrial setup.

2.5 Conclusion

There is no source available at present to compute the amount of energy consumed to produce coated sheet steel by continuous galvanizing process. Even though there is great potential for energy conservation opportunities in this arena, there is no commercial tool available to measure the existing energy consumption and no established benchmark for comparison.
3.0 Research Approach

3.1 Studying the Continuous Galvanizing Process

Initial visits were conducted in leading galvanizing facilities. The entire process and the basics of the continuous galvanizing process were studied thoroughly. A list of all the common equipment was made. The energy intensive equipment and energy consumption points were noted. Table 3.1 shows an example of the list of equipment and energy points generated from the initial shop visit. The plant personnel were interviewed to get details of general shop floor practices, production schedules and maintenance plans. Also, information regarding bath hardware, bath chemistry and issues relating to the service life of the hardware were discussed. Using all the data collected from visits, and referring to books describing continuous galvanizing practices, a list was prepared, which consisted of all of the different equipment that is used in continuous galvanizing in the order of the process flow. Figure 3.1 summarizes the research approach.

Table 3.1: Sample list identifying energy intensive equipment, type of fuel and point of usage

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Equipment</th>
<th>Fuel Type</th>
<th>Point of Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Payoff reel mandrel</td>
<td>Electric</td>
<td>Motor</td>
</tr>
<tr>
<td>2</td>
<td>Welding m/c</td>
<td>Electric</td>
<td>Welder</td>
</tr>
<tr>
<td>3</td>
<td>Accumulator</td>
<td>Electric</td>
<td>Several DC Motors</td>
</tr>
<tr>
<td>4</td>
<td>Annealing Furnace</td>
<td>Natural Gas (Supporting gases: N2, H2)</td>
<td>N.G. Burners</td>
</tr>
<tr>
<td>5</td>
<td>Cooling Tower</td>
<td>Electric</td>
<td>Fan Motor</td>
</tr>
<tr>
<td>6</td>
<td>Zn pot</td>
<td>Electric</td>
<td>Induction pot</td>
</tr>
<tr>
<td>7</td>
<td>Line motors to pull strip</td>
<td>Electric</td>
<td>DC Motors</td>
</tr>
<tr>
<td>8</td>
<td>Air knifes</td>
<td>Electric</td>
<td>150 HP Blower</td>
</tr>
<tr>
<td>9</td>
<td>Temper Mill</td>
<td>Electric</td>
<td>Motors</td>
</tr>
<tr>
<td>10</td>
<td>Miscellaneous pull motors / equipment</td>
<td>Electric</td>
<td>Motors</td>
</tr>
<tr>
<td>…</td>
<td>…</td>
<td>…</td>
<td>…</td>
</tr>
</tbody>
</table>
Initial Industrial Survey

Conducted Measurements and Energy Assessment
  Measured load, obtained utilization and calculated input to the equipment

Identified Energy Consumption Points
  Preparing Data Sheets to Gather the Current Energy Input to all the Equipment

Interviewed Plant and/or Maintenance Manager
  Obtained Schedules, Production details, Energy bills and General Practices

Developed a Decision Support System to Calculate Energy per Unit Production, its cost and other details

Modifications, Corrections, Additions if any

Industrial Survey for Validation of Model and Feedback from Industry

Current energy consumption and hardware economics is obtained

Simulate for new hardware life expectancy data and perform sensitivity analysis to get the new energy used per unit production

Figure 3.1: Research Approach
3.2 Preparing Data Collection Sheet

The equipment list prepared from the information was referred and each piece of equipment was carefully studied. For example, Payoff Reel was considered, its application was noted and the major energy-consuming component of the equipment was identified, in this case it will be an electric motor. Similarly, the second equipment-annealing furnace was selected, its application noted and the energy consumption point identified i.e. natural gas burner. The process was repeated for all the equipment present in the list.

After identifying all the energy consumption points at various positions in the process, a survey form was prepared so that all the energy related information for the particular energy points could be gathered precisely. The survey form was designed to be in the form of tables so that it is easy to fill in the data. Table 3.2 shows an example of the data collection form for various electric motors. Table 3.3 shows an example of data collection form for natural gas equipment.

Table 3.2: Example of Data Collection Sheet for Electric Motors

<table>
<thead>
<tr>
<th>HP</th>
<th>No. of Motors of Same HP</th>
<th>Load Factor (%)</th>
<th>Utilization Factor (%)</th>
<th># of Standby Motors</th>
<th>Are the motors running during Shutdowns (YES/NO)</th>
<th>Load Factor During Shutdown (%)</th>
<th>Eff</th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>2</td>
<td>60</td>
<td>80</td>
<td>1</td>
<td>NO</td>
<td>60</td>
<td>91</td>
</tr>
</tbody>
</table>

The basic formula to calculate the input energy is,

\[ MMBtu/hr = \frac{\sum\{HP \times (N-n) \times LF \times UF \times C\}}{Eff} \]  

(Eq 3.1)

Where,

\( HP \) = Horsepower of the motor  
\( N \) = Total number of motors of same horsepower  
\( n \) = Number of standby motors  
\( LF \) = Load Factor  
\( UF \) = Utilization Factor  
\( C \) = Conversion Factor HP to MMBtu/hr (0.002547)  
\( Eff \) = Efficiency
The summation of MMBtu/hr for all the motors entered by the user will provide the total energy consumed by the motors. Additional variables such as life-span of the motor and their load during shutdown period are also built in the model.

An example of calculation based on Eq 3.1 for the data provided in Table 3.2 is shown below,

\[ \text{MMBtu/hr} = \{60 \text{hp} \times (2-1) \times 0.6 \times 0.8 \times 0.002547 \text{MMBtu/hr}\} \div 0.91 \]
\[ = 0.0806 \text{ MMBtu/hr} \]

Now if the motor is assumed to be running for 8,000 hrs annually, total annual energy consumed by the motor will be,

\[ \text{MMBtu} = 0.0806 \text{ MMBtu/hr} \times 8,000 \text{ hrs} \]
\[ = 645 \text{ MMBtu/yr} \]

Assuming average electricity rate to be 16 $/MMBtu (0.05 $/kWh), the annual energy cost of operating the motor can be given as,

\[$/yr = 645 \text{ MMBtu} \times 7 \text{$/MMBtu} \]
\[ = $4,515.00/year \]

Similarly, the input energy consumed by other electric equipment and the natural gas equipment can be calculated. The energy consumed by the natural gas equipment is calculated as shown below,

\[ \text{MMBtu/hr} = \Sigma \{M \times N \times LF \times UF\} / \text{Eff} \ldots (\text{without recuperators}) \ldots (\text{Eq 3.2}) \]
\[ \text{or} \quad \text{MMBtu/hr} = \Sigma \{(M \times r) \times N \times LF \times UF\} / \text{Eff} \ldots (\text{with recuperators}) \ldots (\text{Eq 3.3}) \]

Where,

\[ M = \text{Burner rating (MMBtu/hr)} \]
\[ N = \text{Number of burners of same capacity} \]
\[ LF = \text{Load Factor} \]
\[ UF = \text{Utilization Factor} \]
\[ r = \text{Reduction in gas consumption as a result of recuperators} \]

If the input for the gas burners is given in terms of SCFH, then the above formula is multiplied by a conversion factor \( K \) (0.001) to convert the units to MMBtu/hr. The formula with input given in SCFH is shown in equation 3.4 and equation 3.5.
\[ \text{MMBtu/hr} = \Sigma \{ S \times N \times LF \times UF \times K \} / \text{Eff} \ldots \text{(without recuperators)} \ldots \text{(Eq 3.4)} \]

or

\[ \text{MMBtu/hr} = \Sigma \{ (S \times r) \times N \times LF \times UF \times K \} / \text{Eff} \ldots \text{(with recuperators)} \text{ (Eq 3.5)} \]

Where,

\[ S = \text{Capacity of burner in SCFH} \]
\[ K = \text{Conversion factor from SCFH to MMBtu/hr (0.001)} \]

The energy consumption points were classified based on the equipment that are used. This classification ensures that all the energy consumption points in the equipment are covered. This also makes it easy for the person filling in the data to identify exactly what motor or energy consumption point is been referred. These kinds of data sheets were required to obtain the required information for calculating input energy. The capacities of different equipment are described in different units. The data sheet asks for the input capacity in most suitable unit for the facility person to fill in. These data sheets will act as input for the benchmarking calculations. In addition to the equipment data other sheets were designed to obtain steel production and rejection data, production and down times, electric and natural gas consumption, energy costs and hardware related information for the concerned facility.

### Table 3.3: Example of Survey Form for Different Natural Gas Equipment

<table>
<thead>
<tr>
<th>Equipment Name</th>
<th>MMBtu/hr or SCFH for each Burner</th>
<th>Number of Burners with same capacity</th>
<th>Load Factor (%)</th>
<th>Utilization Factor (%)</th>
<th>Recuperator (Yes/No)</th>
<th>Status during downtime (On/Pilot/ Low Fire)</th>
<th>Load Factor During Shutdown (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-Heat Section</td>
<td>0.24</td>
<td>24</td>
<td>80</td>
<td>100</td>
<td>Yes</td>
<td>ON</td>
<td>20</td>
</tr>
</tbody>
</table>

The survey form was developed as an aid to obtain the necessary information required for the model. This survey form has different sections on motors, furnaces, Zn pot, other natural gas and electric consumption equipment, production data and pot hardware material data. This survey form uses terms containing common shop floor language that can be easily understood by shop floor maintenance personnel. Thus, relevant and accurate information is obtained for the decision support system.

These survey forms are the part of the DSS (Decision Support System) and comprise the input section of the model. The plant staff can take a printout of the input
sheet and go to various locations in the facility in order to collect the required data to fill in the survey form. In this way, the user neither has to bother about carrying a portable computer around the facility, nor has to guess things while filling the survey form in the office.

3.3 Conducting Measurements and Field Surveys

The survey forms are filled with the information obtained from the visits conducted at three different galvanizing facilities. Additional visits are conducted to ensure the accuracy of the data used for trial analysis. During these visits the survey forms were further refined and also measurements were performed to obtain loads on various equipment. Some of the instruments used to conduct the measurements are Amprobe, Stroboscope, Infrared Temperature Gun, Thermal Camera and Combustion Gas Stack Analyzer. In addition to this, onboard data available from computers controlling the galvanizing line was also referred. The online controllers provided information like load factors on the electric grids for the zinc pots, natural gas consumption in different sections of the annealing furnace and the set point and current temperatures at different points in the process. The data that was measured as well as that obtained from the facility was used to refine the DSS. Any equipment that may have been missed was added later. The data collection fields were simplified and aimed to obtain the most accurate information possible. These visits resulted in promising information for analysis and further study.

3.4 Analysis of Data and Simulation for Savings

The analysis of the data will be performed with the help of the decision support system. The initial pages of the survey form consist of input sections. The subsequent sections consist of various results in form of tables and charts. The data can be gathered from the field by printing out the data collection sheets. The collected data is then entered into the DSS. The input section of the DSS consists of two different type of data set. The first type of data set corresponds to the energy input supplied to different equipment in the plant. This includes the rating, load and utilization of various energy points. This data set entry is one-time work for a given galvanizing line and may vary a little for different
product types manufactured on the same line. The second type of data set consists of monthly energy costs and its consumption, production, production time, downtime and pot hardware data. The second data set is updated as monthly energy bills and production related data is filled. This data set is in real time.

The DSS analyzes the input data and provides results in term of energy required per unit production for different products, its cost and hardware economics. These results will reflect the current scenario in the concerned continuous galvanizing line. The results depend on the production, production time and downtime. Now, if any new pot hardware is used, its performance will impact the production and reduce downtime. This increase in production or number of turns can be obtained for the first few months of service for the new hardware. Based on the performance, the data can be extrapolated for the whole year and filled in the DSS. This will provide information about the energy consumption per unit production and other production details when the new hardware is used. Comparing these results with the previous results, one can evaluate the energy savings and other benefits resulting from the use of the new hardware. Also, the production can be completely assumed based on the manufacturers’ claim about the hardware life. Consider an example where the current hardware gives 330 hours of service life. If the manufacturer claims that the new hardware would provide 500 hours of service life, then the increased number of turns can be entered in the DSS and results will be simulated.

3.5 Generation of Results

3.5.1 Summary Sheet

A comprehensive table providing monthly details of total production of different coating products, time required for production and downtime, electrical and natural gas energy consumed, and cost of energy during production as well as downtime is summarized. This will provide a value for MMBtu/ton for every month and for every product.

3.5.2 Energy Consumption Details

The energy consumption sheet provides energy consumed per hour by various motors, electric grids on the Zn metal pot, natural gas equipment like furnaces and boilers and other miscellaneous equipment for production as well as for non-production periods.
Energy consumed will be given in MMBtu/hr classified according to the equipment type. Also per unit energy cost for natural gas, electricity kWh and demand calculated from utility bills will be provided.

### 3.5.3 Production and Rejection Details

The total production and rejection of different products in tons, total production and downtime, and the percentages of productive time, downtime and idle time with respect to annual operation hours is summarized in one table. Another table provides the log of any rejection or stoppages that occurred due to either the failure of pot hardware or any other reason. This table shows the date and month the rejection occurred and the amount of rejection. It also shows what caused the rejection i.e. which hardware component failed and the material of the hardware.

### 3.5.4 Economic Analysis

A simple economic analysis is performed for the pot hardware material. The cost of any new hardware can be entered in the DSS. The hardware failure log provides the service life of the hardware installed in the pot. By dividing the total capital cost by the service life in days we can get how much it costs the plant per day for a particular hardware. This per-day cost when new hardware is implemented should be equal or lower than the existing cost. Also from sensitivity analysis, the annual projected savings will be obtained. The ratio of these savings to annual investment on pot hardware should be greater than unity.

### 3.5.5 Graphs

The results of energy consumption details will be represented in the form of bar charts for quick evaluation of the energy consumption profile. The energy consumed by different equipment during production as well as during downtimes will be graphed. Also, the energy consumption by equipment based of fuel type will be shown for different periods.

### 3.6 Sensitivity Analysis

The DSS has a quick sensitivity analysis module to analyze the effect of the increased up time on production and energy consumption. The sensitivity analysis will be based on constant production rate and production schedule. It will have an average value
for energy consumption per hour and will calculate the current work schedule from the production data provided. The user can input the new schedule and quickly compare the results for the new production and energy consumption. It is expected that using this analysis the user can make a decision as to how long a particular product should be scheduled to minimize the energy consumption and allocate preventive maintenance shutdowns.

3.7 Conclusion

1) A systematic study of the equipment in galvanizing facilities is conducted. 2) Major energy consuming equipment is identified and focus is drawn over collecting data pertaining to that equipment. 3) Variables affecting energy consumption are identified and measured. 4) Preliminary analysis is conducted in Excel™ and formulas are developed for calculating energy consumption, and 5) As discussed in section 3.5, the output expected from the decision support system is established.
4.0 Model Development

4.1 Developing the Excel™ - VB Interface

The model is developed to handle up to three different processes performed on the same galvanizing line. This resulted in development of four independent Excel™ files, each consisting of a number of Excel™ sheets. One file represents one particular process and each file consists of multiple spreadsheets called modules. These modules are interconnected with formulas and share data within the four Excel™ files. The handling of these four files was out of the scope of Visual Basic Application (VBA) in Excel™. Thus, an independent VB DOT NET program was developed that was capable of handling and accessing these Excel™ sheets while working out of Excel™ environment. This makes it necessary for the model to be installed on a computer. The VB program enables access to any specific spreadsheet of any one of the Excel™ files, for example, if the monthly summary button is clicked, the following code runs and enables access to the file.

```
Private Sub Summary_Click(ByVal sender As System.Object, ByVal e As System.EventArgs) Handles Summary.Click
    Dim xlBook As Microsoft.Office.Interop.Excel.Workbook
    'Dim xlSheet As Microsoft.Office.Interop.Excel.Worksheet
    xlBook = GetObject("F:\thesis\VB Model Interface\TESTS\Grouping_02\CGL Energy Benchmarking Thesis v9.0.0vb.xls")
    'xlBook = GetObject("F:\thesis\VB Model Interface\TESTS\Grouping_03\CGL Energy Benchmarking Thesis v9.0.0vb.xls")
    xlBook = GetObject(call1)
    xlBook = GetObject(call2)
    xlBook = GetObject(call3)
    xlBook = GetObject(call0)
    xlBook.Sheets("Summary").activate()
    xlBook.Application.Visible = True
    'Me.Close()
End Sub
```

Similarly, several such codes enables access to Excel™ sheets pertaining to the required process as selected by the user. The entered data is stored on the hard drive in these Excel™ files. Since there are individual files dedicated to individual processes, data once
entered for a particular process will be stored in memory unless altered by the user. The files are stored in a location on C drive specified during installation of the program.
Excel File for Energy Parameters - Process 1
Input Modules
- Line Motors
- Furnace Motors
- Natural Gas Equipment
- N₂ and H₂ Data
- Zn Pot and Other Electric Data

Output Modules
- Energy Consumption Details
- Line Diagram
- Sensitivity Analysis

Excel File for Energy Parameters - Process 2
Input Modules
- Line Motors
- Furnace Motors
- Natural Gas Equipment
- N₂ and H₂ Data
- Zn Pot and Other Electric Data

Output Modules
- Energy Consumption Details
- Line Diagram
- Sensitivity Analysis

Excel File for Energy Parameters - Process 3
Input Modules
- Line Motors
- Furnace Motors
- Natural Gas Equipment
- N₂ and H₂ Data
- Zn Pot and Other Electric Data

Output Modules
- Energy Consumption Details
- Line Diagram
- Sensitivity Analysis

Excel File for Energy Costs and Production
Input Modules
- Energy Costs
  - Annual Operating Schedule
  - Electricity Bills
  - Natural Gas Bills
- Production & Rejection Data
  - Types of Process

Output Modules
- Monthly Summary Sheet
- Graphs
- Production & Rejection Details
- Economic Evaluation

Figure 4.1: Architecture of Decision Support System
Figure 4.1 shows the architecture of the decision support system. The boxes represent the four different files. The input and output modules are specified in the boxes. The arrows represent the flow of information from one file to another. One or multiple modules may use the information. Each Excel™ file has a separate calculation module at the end of the file; this arrangement prevents damage to the modules by mistaken deletion of the data. All the input values are exported to the calculation module and only the results are shown in the output modules. Also, data sharing within the files is done from the calculation modules only.

Figure 4.2 shows the VB form that user will see as soon as the program is run.

![Image of VB form]

**Figure 4.2: Title Form**

This page helps the user navigate through the different sections of the model. Based on the user selection a particular module of a particular file will be opened or further options will be provided to the user. This not only facilitates the handling of multiple files and modules, but also makes the model more rigid and stable. If the user chooses to fill in data relating to a particular process, a pop up screen will prompt the selection of the process for which the data is to be entered / modified. Various buttons on Figure 4.2 are discussed in detail on section 4.2 and section 4.3.
Figure 4.3 shows the form where the user is prompted to select the process, which he wishes to alter. This will ensure that the proper process is selected by the user and keeps the other two processes unaltered.

![Image of Process Selection Form]

**Figure 4.3: Process Selection Form**

4.2 Inputs

The input sections links those modules where the user is required to fill in data pertaining to electricity and natural gas costs, details of processes, production and equipment capacity and utilization for each process selected. The input section is discussed in detail in the subsequent sections.

4.2.1 Energy Costs

As soon as the module for energy costs is accessed, a pop-up window, shown in Figure 4.4, opens. The user is prompted to fill in the information which is used to calculate the annual operating hours for the galvanizing line.

![Image of Annual Operating Schedule]

**Figure 4.4: Annual Operating Schedule**
The default values for annual operating schedule are shown in Figure 4.4. The input fields for electric and natural gas usage and rates are shown in Figure 4.5 and 4.6 respectively.
## Electrical Usage Summary

<table>
<thead>
<tr>
<th>Year</th>
<th>Month</th>
<th>Energy Usage (kWh)</th>
<th>Energy Demand (kVA)</th>
<th>Energy Cost ($/kWh)</th>
<th>Energy Cost ($)</th>
<th>Demand Cost ($)</th>
<th>Other Charges ($)</th>
<th>Total Cost ($)</th>
<th>MMBtu</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>January</td>
<td>5,082,604.00</td>
<td>10,048.00</td>
<td>0.0233</td>
<td>118,323.02</td>
<td>71,740.69</td>
<td>1,082.73</td>
<td>191,149.44</td>
<td>17,346.77</td>
</tr>
<tr>
<td></td>
<td>February</td>
<td>4,902,055.00</td>
<td>9,922.00</td>
<td>0.0233</td>
<td>114,119.84</td>
<td>70,853.03</td>
<td>1,124.63</td>
<td>186,097.50</td>
<td>16,730.56</td>
</tr>
<tr>
<td></td>
<td>March</td>
<td>5,431,937.00</td>
<td>9,754.00</td>
<td>0.0233</td>
<td>126,455.95</td>
<td>89,691.53</td>
<td>877.07</td>
<td>217,014.55</td>
<td>18,559.10</td>
</tr>
<tr>
<td></td>
<td>April</td>
<td>5,075,874.00</td>
<td>9,282.00</td>
<td>0.0233</td>
<td>118,166.35</td>
<td>65,373.39</td>
<td>896.78</td>
<td>185,438.52</td>
<td>17,823.80</td>
</tr>
<tr>
<td></td>
<td>May</td>
<td>5,353,923.00</td>
<td>9,781.00</td>
<td>0.0233</td>
<td>124,629.33</td>
<td>92,385.18</td>
<td>913.93</td>
<td>195,418.44</td>
<td>18,272.77</td>
</tr>
<tr>
<td></td>
<td>June</td>
<td>4,836,108.00</td>
<td>10,329.00</td>
<td>0.0233</td>
<td>112,584.59</td>
<td>73,708.67</td>
<td>1,251.15</td>
<td>187,544.41</td>
<td>16,505.48</td>
</tr>
<tr>
<td></td>
<td>July</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>August</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>September</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>October</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>November</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>December</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td>30,682,521.00</td>
<td>59,116.00</td>
<td>0.0233</td>
<td>714,289.09</td>
<td>422,222.59</td>
<td>6,151.29</td>
<td>1,142,662.97</td>
<td>104,718.50</td>
</tr>
</tbody>
</table>

**Average Power Factor** = 0.9875

**Average kWh Cost** = $0.03724

**Average MMBtu Cost** = $10.91

**Marginal Cost of kWh ($/kWh)** = $0.02348

**Marginal Cost of MMBtu ($/MMBtu)** = $6.88

**Demand Cost ($/kW)** = $7.23

---

Figure 4.5: Electric Usage Summary
## Natural Gas Summary

<table>
<thead>
<tr>
<th>Year</th>
<th>Month</th>
<th>MCF</th>
<th>Dth</th>
<th>MMBtu</th>
<th>Gas Cost($)</th>
<th>Transport cost($)</th>
<th>Total Cost</th>
<th>$/MMBtu</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>January</td>
<td>68,067.00</td>
<td>66297.258</td>
<td>68,067.00</td>
<td>423,454.92</td>
<td>68,336.51</td>
<td>491,791.43</td>
<td>7.23</td>
</tr>
<tr>
<td></td>
<td>February</td>
<td>65,659.00</td>
<td>63951.866</td>
<td>65,659.00</td>
<td>381,870.93</td>
<td>52,273.82</td>
<td>434,144.75</td>
<td>6.61</td>
</tr>
<tr>
<td></td>
<td>March</td>
<td>70,263.00</td>
<td>68436.162</td>
<td>70,263.00</td>
<td>403,693.16</td>
<td>23,680.73</td>
<td>427,373.89</td>
<td>6.08</td>
</tr>
<tr>
<td></td>
<td>April</td>
<td>62,744.00</td>
<td>61112.656</td>
<td>62,744.00</td>
<td>380,064.10</td>
<td>22,671.39</td>
<td>402,735.49</td>
<td>6.42</td>
</tr>
<tr>
<td></td>
<td>May</td>
<td>57,734.00</td>
<td>56232.916</td>
<td>57,734.00</td>
<td>382,729.55</td>
<td>22,950.13</td>
<td>405,679.68</td>
<td>7.03</td>
</tr>
<tr>
<td></td>
<td>June</td>
<td>50,953.00</td>
<td>49628.222</td>
<td>50,953.00</td>
<td>383,896.25</td>
<td>20,412.87</td>
<td>404,309.12</td>
<td>7.93</td>
</tr>
<tr>
<td></td>
<td>July</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>August</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>September</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>October</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>November</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>December</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td><strong>Total</strong></td>
<td><strong>375,420.00</strong></td>
<td><strong>375,420.00</strong></td>
<td><strong>2,355,648.91</strong></td>
<td><strong>210,325.45</strong></td>
<td><strong>2,565,974.36</strong></td>
<td><strong>0.00</strong></td>
<td><strong>0.00</strong></td>
</tr>
</tbody>
</table>

1 Dth = 0.974 MCF

Average Gas Cost Per MMBtu = 6.83 $/MMBtu

---

Figure 4.6: Natural Gas Usage Summary
The first two columns in Figure 4.5 are for the year and month of the utility bills being entered. In the third column the total electricity used during a particular month in kWh is to be entered. The fourth column is the electrical demand in kVA or kW as provided by the utility company. If there is no demand reported on the utility bill, the user should enter 1 in the field. The energy rate in $/kWh has to be entered. The demand cost and the total cost on the utility bills must be entered in column 7 and 9. The other charges constitute discounts, penalties, or other fees included in the total charge. The other charges will be calculated automatically. Finally, the average power factor also needs to be entered. The marginal energy cost in $/MMBtu and the demand cost in $/kW is used by the model to calculate and report dollars spent on electricity. All this information can be obtained from the utility bills or by calling the utility supplier. Various average and marginal costs are calculated as follows.

\[
\text{Average kWh Cost ($/kWh)} = \frac{\text{Total Cost (\$)}}{\text{Energy Usage (kWh)}}
\]

\[
\text{Average MMBtu Cost ($/MMBtu)} = \frac{\text{Total Cost (\$)}}{\text{MMBtu (kWh/293)}}
\]

(1 MMBtu = 293 kWh)

\[
\text{Marginal Cost of kWh ($/kWh)} = \frac{(\text{Usage Cost + Other Charges) (\$})}{\text{Energy Usage (kWh)}}
\]

\[
\text{Marginal Cost of MMBtu ($/MMBtu)} = \text{Marginal Cost of kWh ($/kWh)} \times 293
\]

\[
\text{Demand Cost ($/kW)} = \frac{(\text{Demand Cost})}{(\text{Billed Demand (kVA)} \times \text{Average Power Factor})}
\]

Similarly, the details for natural gas usage and transportation costs can be obtained from the utility bills provided to calculate the average $/MMBtu cost for natural gas. Figure 4.6 shows the fields where natural gas consumption data is to be entered. The monthly consumption of natural gas in MCF, the money paid for usage of the gas and the money paid to the transportation company must be provided. These fields must be entered monthly, as soon as the utility bills are received in order to keep the energy costs updated and induce more accuracy in the dollar values calculated.

4.2.2 Process / Products Details

The first item the user is prompted is to enter the names for three different processes that the user wishes to enter data on. Also user is required to provide hours per
turn. Figure 4.7 shows the pop-up window to enter the names for different processes and the number of hours per turn.

![Figure 4.7: Names for different processes](image)

If the user wishes to enter only one or two processes, one can leave the remaining fields blank. The default value for hours per turn is eight hours. Once the user has filled the data in the pop-up window one can proceed to enter the information about the production.

Figure 4.8 shows example of production data input fields for the month of January. All the data that is entered by the user will be involved on the calculations of energy consumption, production, downtimes and uptimes under the process selected by the user. Also, a log will be generated of all the failures that occurred. The user is required to fill all the fields in the form. The best way to fill in the details is to enter the date, select the process and the production rate at the start of a campaign. The form should be revisited whenever a failure occurs.

Consider Figure 4.8, the user enters the start date of the campaign as the 1st of January and selects the process that is being performed. The production rate is also specified at this moment. Now, suppose the line is shutdown for some reason after six days, the user revisits this section and enters the number of turns that has passed since the last stoppage. Also, the amount of time the line was not producing is to be provided. Also, the amount of material rejected if any, along with the reason for the stoppage should be entered.
<table>
<thead>
<tr>
<th>Month</th>
<th>Line Type (Coating)</th>
<th>Production Rate (Tons/Hr)</th>
<th>Number of Turns</th>
<th>Number of Line Stoppages due to Pot Hardware Failure</th>
<th>Total Time for All Stoppages Including End of Production (Downtime Hours)</th>
<th>Amount of material Rejected due to Hardware Failure (Tons)</th>
<th>Select Pot Hardware Material that Failed if Applicable</th>
<th>Select Roll Type if Applicable</th>
<th>Select Component if Applicable</th>
<th>Specify Material if Applicable</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jan</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Structural Steel</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>6</td>
<td>200</td>
<td>Strip Breakdown</td>
<td>None</td>
<td>None</td>
<td>Strip Breakdown</td>
</tr>
<tr>
<td>8</td>
<td>Structural Steel</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>6</td>
<td>200</td>
<td>Strip Breakdown</td>
<td>None</td>
<td>None</td>
<td>Strip Breakdown</td>
</tr>
<tr>
<td>15</td>
<td>Structural Steel</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>10</td>
<td>50</td>
<td>Stellite / PM</td>
<td>Stabilizing Roll</td>
<td>Bearing</td>
<td></td>
</tr>
<tr>
<td>23</td>
<td>Soft Steel</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>6</td>
<td>175</td>
<td>Strip Breakdown</td>
<td>None</td>
<td>None</td>
<td>Strip Breakdown</td>
</tr>
<tr>
<td>30</td>
<td>Soft Steel</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>6</td>
<td>200</td>
<td>Strip Breakdown</td>
<td>None</td>
<td>Other</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Non-Anneal</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Feb</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Soft Steel</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>10</td>
<td>80</td>
<td>Stellite / PM</td>
<td>Sink Roll</td>
<td>Bearing</td>
<td></td>
</tr>
<tr>
<td>13</td>
<td>Non-Anneal</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>5</td>
<td>205</td>
<td>Strip Breakdown</td>
<td>None</td>
<td>Other</td>
<td>Strip Breakdown</td>
</tr>
<tr>
<td>20</td>
<td>Non-Anneal</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>6</td>
<td>200</td>
<td>Strip Breakdown</td>
<td>None</td>
<td>Other</td>
<td></td>
</tr>
<tr>
<td>27</td>
<td>Non-Anneal</td>
<td>43</td>
<td>14</td>
<td>1</td>
<td>10</td>
<td>100</td>
<td>Other</td>
<td>Stabilizing Roll</td>
<td>Other</td>
<td>CF3M</td>
</tr>
</tbody>
</table>

Figure 4.8: Production Data
4.2.3 Energy Parameters

The energy parameters section of the input field will let the user enter the data pertaining to all the equipment, capacities, utilization and load factors, and information about the status of the equipment during downtimes. This section consists of multiple modules. The equipment is broadly classified according to the type of fuel used and energy consumption point as described previously in Section 3.1. Each module is dedicated to a particular category of equipment and the input fields are customized accordingly. The accuracy of the results depends largely on the accuracy of the data provided in these fields. The following sections discuss the various modules in detail.

4.2.4 Line Motors

Figure 4.9 shows a sample snapshot of input section for line motors. This spreadsheet contains motors present on equipment that are commonly found in the galvanizing facility. The various motors covered under this spreadsheet are—Pay-off reel, Hydraulic unit motors, Bridle rolls, Accumulator loop motors, Temper mill motors, Leveler cassette unit, Air knife compressor/blower, Plant air compressor, Chemical treatment section, Cooling tower motors and miscellaneous motors section that will cover all the pumps, blowers and drives present on the line or on the supporting equipment.

The input fields are designed to be very user friendly. Drop down menus are provided at various places. The model will calculate the motor efficiency based on the horsepower, load factor and the motor condition entered by the user. The motor condition selection field is shown in Figure 4.10.

![Figure 4.10: Selecting Motor Condition](image)
## Figure 4.9: Line Motors

<table>
<thead>
<tr>
<th></th>
<th>HP</th>
<th># of motors of same HP</th>
<th>AC/DC Drive</th>
<th>% loaded estimate (Load factor)</th>
<th>% of time used (Utilization factor)</th>
<th># of motors Standby</th>
<th>Are the Motors Running During Line Stoppage? YES/NO</th>
<th>% Load Estimated During Stoppage</th>
<th>Motor Condition</th>
<th>Efficiency of Motor</th>
<th>Estimated Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>i</td>
<td>60</td>
<td>4</td>
<td>AC</td>
<td>80.00%</td>
<td>100.00%</td>
<td>2</td>
<td>YES</td>
<td>40.00%</td>
<td>Recondition</td>
<td>83.52%</td>
<td>2.00%</td>
</tr>
<tr>
<td>ii</td>
<td>40</td>
<td>2</td>
<td>AC</td>
<td>80.00%</td>
<td>100.00%</td>
<td>1</td>
<td>NO</td>
<td></td>
<td>5-10 years</td>
<td>87.48%</td>
<td></td>
</tr>
<tr>
<td>iii</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Unknown</td>
<td></td>
<td></td>
</tr>
<tr>
<td>iv</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Unknown</td>
<td></td>
<td></td>
</tr>
<tr>
<td>v</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Unknown</td>
<td></td>
<td></td>
</tr>
<tr>
<td>vi</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Unknown</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Bridle Roll Motors

<table>
<thead>
<tr>
<th></th>
<th>HP</th>
<th># of motors of same HP</th>
<th>AC/DC Drive</th>
<th>% loaded estimate (Load factor)</th>
<th>% of time used (Utilization factor)</th>
<th># of motors Standby</th>
<th>Are the Motors Running During Line Stoppage? YES/NO</th>
<th>% Load Estimated During Stoppage</th>
<th>Motor Condition</th>
<th>Efficiency of Motor</th>
<th>Estimated Savings</th>
</tr>
</thead>
<tbody>
<tr>
<td>i</td>
<td>75</td>
<td>2</td>
<td>AC</td>
<td>60.00%</td>
<td>100.00%</td>
<td>0</td>
<td>NO</td>
<td></td>
<td>12 months</td>
<td>87.49%</td>
<td></td>
</tr>
<tr>
<td>ii</td>
<td>60</td>
<td>2</td>
<td>AC</td>
<td>60.00%</td>
<td>100.00%</td>
<td>0</td>
<td>YES</td>
<td>30.00%</td>
<td>5-10 years</td>
<td>87.58%</td>
<td></td>
</tr>
<tr>
<td>iii</td>
<td>20</td>
<td>3</td>
<td>AC</td>
<td>60.00%</td>
<td>100.00%</td>
<td>0</td>
<td>YES</td>
<td>30.00%</td>
<td>6-9 years</td>
<td>87.70%</td>
<td></td>
</tr>
<tr>
<td>iv</td>
<td>30</td>
<td>2</td>
<td>AC</td>
<td>60.00%</td>
<td>100.00%</td>
<td>0</td>
<td>YES</td>
<td>30.00%</td>
<td>5-10 years</td>
<td>87.37%</td>
<td></td>
</tr>
<tr>
<td>v</td>
<td>50</td>
<td>2</td>
<td>AC</td>
<td>60.00%</td>
<td>100.00%</td>
<td>0</td>
<td>NO</td>
<td></td>
<td>6-9 years</td>
<td>88.02%</td>
<td></td>
</tr>
<tr>
<td>vi</td>
<td>365</td>
<td>1</td>
<td>AC</td>
<td>60.00%</td>
<td>100.00%</td>
<td>0</td>
<td>NO</td>
<td></td>
<td>6-9 years</td>
<td>91.21%</td>
<td>2.00%</td>
</tr>
<tr>
<td>vii</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Unknown</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### Data for Different Motors in the Furnace

*Line Stoppage means the coating line is stopped due to hardware failure in the bath or due to preventive maintenance.*

<table>
<thead>
<tr>
<th>12a</th>
<th>Motors on different sections of Annealing Furnace</th>
<th>(Combustion Blower Motors, Exhaust Blower Motors, Dilution Air Blower Motor, Furnace Pilot Air, Radiant Tube Air Blower Motor, Controlled Cooling/Jet Cooling Air Blower Motors, etc)</th>
<th>12b</th>
<th>Motors in Non-Oxidizing Furnace Section (Name)</th>
<th>(Combustion Blower Motors, Exhaust Blower Motors, Dilution Air Blower Motor, Furnace Pilot Air, Radiant Tube Air Blower Motor, Controlled Cooling/Jet Cooling Air Blower Motors, etc)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Motors in Pre Heat Section (Name)</strong></td>
<td><strong>HP</strong></td>
<td><strong># of motors of same HP</strong></td>
<td><strong>AC/DC Drive</strong></td>
<td><strong>% Loaded estimate</strong></td>
</tr>
<tr>
<td></td>
<td><strong>Combustion Air Exhaust</strong></td>
<td>100</td>
<td>1</td>
<td>AC</td>
<td>75.00%</td>
</tr>
<tr>
<td></td>
<td><strong>Dilution air fan</strong></td>
<td>15</td>
<td>1</td>
<td>AC</td>
<td>75.00%</td>
</tr>
<tr>
<td></td>
<td><strong>Dilution air fan 2</strong></td>
<td>50</td>
<td>1</td>
<td>AC</td>
<td>75.00%</td>
</tr>
<tr>
<td></td>
<td><strong>Rolls</strong></td>
<td>20</td>
<td>1</td>
<td>AC</td>
<td>75.00%</td>
</tr>
</tbody>
</table>

**Figure 4.11: Furnace Motors**

50
Also, the user must specify the status of the motor during downtimes. If the motor is running during downtimes then, a separate load factor for that period must be provided. If the user decides to implement some efficiency improvement technique on the existing equipment and wishes to see the effect of doing so on the overall system, one can fill in the estimated percentage savings that will be achieved in the “Estimated Savings” column. Consider an example of the user replacing the drive with a variable frequency drive and he estimates that there will be 2% savings. The user will enter 2% in the estimated savings column against the corresponding drive. The user can also put a small note in the adjacent row regarding the changes that has been made.

4.2.5 Furnace Motors

Figure 4.11 shows a sample snapshot of input section for the motors present in or associated with the annealing and galvanneal furnace. The combustion blower, exhaust blowers, pilot air blowers etc in all the different sections of the furnace are covered on this spreadsheet. All the input fields are similar to those in the previous line motor module. Referring again to Figure 4.11, the name of the motor in the preheat section is to be entered, (example the combustion air exhaust). The horsepower, number of motors, and the load and utilization factor for the motors has to be entered. Status of the motor during shutdown must be selected. If the motor is running during downtime, its load during the downtime needs to be specified. Further, the condition of the motor, i.e. the approximate amount of time the motor has been in service must be specified. The efficiency of the motor is calculated based on the motor condition, load and capacity.

4.2.6 Natural Gas Equipment

The galvanizing line typically consists of two large natural gas fired furnaces. The first furnace is located prior to the zinc pot and is know as the annealing furnace. The second furnace is located immediately after the zinc pot and is known as the galvanneal furnace. Both these furnaces constitute more than 70% of the natural gas consumption in the facility. In addition to these furnaces there may be other equipment like natural gas boiler, sink hardware preheat furnace, etc. Figure 4.12 shows a sample snapshot of the input section for natural gas equipment.
Figure 4.12: Natural Gas Equipment

<table>
<thead>
<tr>
<th>Sr. No</th>
<th>Name</th>
<th>Burner Capacity in MMSCFH or Gas usage SCFH</th>
<th>Number of Burners with same capacity</th>
<th>% Load Factor</th>
<th>% Time used (Utilization factor)</th>
<th>Recuperator YES/NO</th>
<th>During Line Stoppage the Burner is ON/OFF/LOW FIRE</th>
<th>% Load During Low Fire</th>
<th>Burner Efficiency</th>
<th>Savings from Implementing Energy Efficiency Measures</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Furnace</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>YES</td>
<td>LOW/FIRE</td>
<td></td>
<td>20.00%</td>
<td>95.00%</td>
</tr>
<tr>
<td>1a</td>
<td>Pre heat section</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NO</td>
<td>ON</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1b</td>
<td>Non Oxidizing Furnace</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>NO</td>
<td>ON</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Line Stoppage means the casting line is stopped due to hardware failure in the bath (OR) due to preventive maintenance.*
The user has the provision to enter the burner capacity either in MMBtu/hr or SCFH. The module is designed in such a way that data for every section of the furnaces can be entered independently. The first column identifies the section of the furnace followed by burner rating, number of burners, load and utilization. It is recommended to enter the burners according to the zones. The load on the burners may vary from zone to zone, even though they belong to the same section. If there is recuperator on the burners then, proper selection must be done. By clicking on recuperator savings button the savings obtained from recuperators can be changed. This will open the window shown in Figure 4.14. During downtimes the annealing furnace is often set to a low fire setting. The user must properly identify what is the status of the furnace burners during shutdown period. If the burners are on low fire then, the low fire load should be entered. If the user selects the burners to be off then, the pilot consumption only will be considered. The efficiency on the burner in this case is to be provided by the user unlike in motors where it is automatically calculated.

The annealing furnace has a ramp-up and steady state rate that varies in a small range. This range is typical for a particular type of process. The user can easily obtain an average firing factor for each section of the furnace. This firing factor will vary from process to process. The firing factor depends on many factors like the process temperatures, dew point, gauge etc. Figure 4.13 shows how the load on burners varies for different processes.

Consider process A and process B as galvanizing two different gauge of steel. Process A is a thick gauge and it can be seen from Figure 4.13 that it takes 0.55 hours to reach the set point temperature. At set point temperature burners are loaded to 75% of their capacity. Once the set point is reached, the load profile keeps swinging between 70% and 100% to maintain the furnace temperature. This continues till the same product is running through the line. Thus, it can be said that during process A, the furnace has an average load factor of 87.5%. Similarly, when process B is carried out, i.e. thin gauge, the furnace reaches the set point in 0.45 hours and the burners are loaded up to 50%. The load varies from 50% to 60% during the entire process B production. The average load profile for this process is 55%.
Thus the user has the liberty to enter a different firing factor for all different sections of the furnace for all the three processes. Most of the newly installed furnaces have recuperative burners. The user can select if the burners have recuperators on them. Also, the user can enter the savings obtained as a result of the recuperators. The default value of the savings is 6%. Figure 4.14 shows the data entry form for recuperator savings. If the user implements any efficiency improvement technique on the furnace and wishes to see the effect of doing so on the overall system, the user can fill in the estimated percentage savings that will be achieved in the “Estimated Savings” column. For example if the facility proposes to insulate the entire furnace or a section of it and estimate 5% energy savings, this 5% can be directly entered in this column.
4.2.7 Nitrogen and Hydrogen Consumption Data

A reducing atmosphere must be maintained in the entire annealing furnace. This is important, as the steel is prone to oxidation at elevated temperatures. To avoid oxidation and remove any oxygen present in the furnace, hydrogen and nitrogen is pumped to displace the air inside the furnace. Hydrogen reacts with any oxygen present in the furnace or steel surface to form vapor. Nitrogen is used as a carrier gas and does not take part in any chemical reaction. The proportion of the gases varies from process to process. The amount of hydrogen can vary from 13% to 40% from process to process, remaining being the nitrogen. Figure 4.15 shows a snapshot for the input section for nitrogen and hydrogen data for a particular process. The usage in SCFH as well as the cost of hydrogen and nitrogen in $/MCF should be provided.

4.3 Outputs

4.3.1 Power and Energy Consumption Details

The energy consumption details spreadsheet provides the per hour consumption of energy by the particular process. Natural gas consumption is given in MMBtu/hr. Also, consumption for all the major natural gas consuming equipment is shown separately. Similarly, electricity consumption is shown in kW for different equipment. Based on the production data, the total cost of natural gas, electricity and demand for the particular process is also obtained. In addition to this, the consumption and cost of hydrogen and nitrogen is also obtained. Figure 4.16 and 4.17 shows snapshots of the energy consumption details spreadsheet. Figure 4.16 show the total horsepower of all motors i.e. 4,058 hp. Also, it shows the energy consumption of 8.23 MMBtu/hr during production, and 1.33 MMBtu/hr during downtime. Figure 4.16 shows the MMBtu/hr for various natural gas operated equipment such as the annealing furnace, natural gas fired boiler, and other miscellaneous equipment. Also the total energy consumption reported for natural gas equipment is 51.16 MMBtu/hr during production and 17.51 MMBtu/hr during downtime. The total consumption of hydrogen and nitrogen, as well as the consumption cost for these two gases, is reported. The rates for electricity and natural gas in $/MMBtu and electrical demand in $/kW calculated by the Energy costs spreadsheet are also shown on this spreadsheet.
### Nitrogen and Hydrogen Usage Data

<table>
<thead>
<tr>
<th>Description</th>
<th>Production</th>
<th>Downtime</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Amount of Nitrogen used when the coating line is running</td>
<td>11,400 SCFH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amount of Nitrogen used when the line is down*</td>
<td>11,400 SCFH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost of Nitrogen per MCF</td>
<td>$2.84 Dollar/MCF</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amount of Hydrogen used when the coating line is running</td>
<td>1,550 SCFH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Amount of Hydrogen used when the line is down*</td>
<td>0 SCFH</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost of Hydrogen per MCF</td>
<td>$7.87 Dollar/MCF</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Line down means the coating line is stopped due to hardware failure in the bath (OR) due to preventive maintenance.

---

### Power & Energy Consumption Details

#### GL - Structural Steel

#### Electric Motors

<table>
<thead>
<tr>
<th>Description</th>
<th>Production</th>
<th>Downtime</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Horsepower</td>
<td>4,085.00</td>
<td>4,085.00</td>
<td>HP</td>
</tr>
<tr>
<td>Total Power of line motors</td>
<td>2,142.07</td>
<td>318.76</td>
<td>kW</td>
</tr>
<tr>
<td>Total Power of furnace motors</td>
<td>268.22</td>
<td>70.44</td>
<td>kW</td>
</tr>
<tr>
<td>Percentage of total power used</td>
<td>44.02%</td>
<td>7.11%</td>
<td>%</td>
</tr>
<tr>
<td>Total Motor Power</td>
<td>2,410.29</td>
<td>389.20</td>
<td>kW</td>
</tr>
<tr>
<td>Total Energy Consumption by motors</td>
<td>8.23</td>
<td>1.33</td>
<td>MMBtu/hr</td>
</tr>
<tr>
<td>Cost for running the motors</td>
<td>$38,733</td>
<td>$893</td>
<td>Dollars</td>
</tr>
<tr>
<td>Demand Cost for Motors</td>
<td>$0</td>
<td>$0</td>
<td>Dollars</td>
</tr>
<tr>
<td>Total Cost for running the motors</td>
<td>$38,733</td>
<td>$893</td>
<td>Dollars</td>
</tr>
</tbody>
</table>

#### Other Electric Equipment

<table>
<thead>
<tr>
<th>Description</th>
<th>Production</th>
<th>Downtime</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Power of Main Pot in kW</td>
<td>350</td>
<td>350</td>
<td>kW</td>
</tr>
<tr>
<td>Power of Pre-melt Pot in kW</td>
<td>0</td>
<td>0</td>
<td>kW</td>
</tr>
<tr>
<td>Total Power of Miscellaneous equipment in kW</td>
<td>139</td>
<td>46</td>
<td>kW</td>
</tr>
<tr>
<td>Energy Consumption in MMBtu/hr</td>
<td>1.67</td>
<td>1.35</td>
<td>MMBtu/hr</td>
</tr>
<tr>
<td>Cost of running other Electric Equipment</td>
<td>$7,852</td>
<td>$910</td>
<td>Dollars</td>
</tr>
<tr>
<td>Demand Cost for other Electric Equipment</td>
<td>$0</td>
<td>$0</td>
<td>Dollars</td>
</tr>
</tbody>
</table>

---

**Figure 4.15: Input section for Nitrogen and Hydrogen Data**

**Figure 4.16: Power and Energy Consumption Details for Electrical Equipment**
# Natural Gas Equipment

<table>
<thead>
<tr>
<th>Production</th>
<th>Downtime</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy Consumed by Annealing Furnace</td>
<td>48.71</td>
<td>17.43</td>
</tr>
<tr>
<td>Energy Consumed by NG Boiler</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td>Energy Consumed by misc NG equipment</td>
<td>2.45</td>
<td>0.08</td>
</tr>
<tr>
<td>Energy Consumed by Galvaneal furnace</td>
<td>0.00</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Total Energy Consumed by all NG Equipment</strong></td>
<td><strong>51.16</strong></td>
<td><strong>17.51</strong></td>
</tr>
<tr>
<td>Cost for running Natural Gas Equipment</td>
<td>$179,842</td>
<td>$8,793</td>
</tr>
</tbody>
</table>

## Cost of Energy

<table>
<thead>
<tr>
<th></th>
<th>Production</th>
<th>Downtime</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marginal Cost of Electricity</td>
<td>$9.34</td>
<td></td>
<td>$/MMBtu</td>
</tr>
<tr>
<td>Demand Cost</td>
<td>$0.00</td>
<td></td>
<td>$/kW</td>
</tr>
<tr>
<td>Cost of Natural Gas</td>
<td>$6.97</td>
<td></td>
<td>$/MMBtu</td>
</tr>
</tbody>
</table>

## Nitrogen and Hydrogen

<table>
<thead>
<tr>
<th></th>
<th>Production</th>
<th>Downtime</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Hydrogen Consumption</td>
<td>781,200</td>
<td>0</td>
<td>SCF</td>
</tr>
<tr>
<td><strong>Total Hydrogen Consumption Cost</strong></td>
<td><strong>$6,148</strong></td>
<td><strong>$0</strong></td>
<td>Dollars</td>
</tr>
<tr>
<td>Total Nitrogen Consumption</td>
<td>5,745,600</td>
<td>820,800</td>
<td>SCF</td>
</tr>
<tr>
<td><strong>Total Nitrogen Consumption Cost</strong></td>
<td><strong>$16,318</strong></td>
<td><strong>$2,331</strong></td>
<td>Dollars</td>
</tr>
</tbody>
</table>

Figure 4.17: Energy Consumption Details for Natural Gas Equipment and H₂-N₂ Data

### 4.3.2 Summary Sheet

The summary sheet is a comprehensive chart providing monthly data for all the three processes. This information gets filled as the user adds on the production data. Figure 4.18 and 4.19 show small portions of the summary sheet snapshot. The snapshot is divided to obtain better viewing. The various columns starting from left to right are as follows:

**Month:** The different months and the processes are shown in the first column.

**Production in Tons:** The monthly production for each process is reported.

**Total hours of operation:** The total time per month spent on each process is reported.

**Rejection in tons:** Any rejection that occurred during the month is reported for each process.

**Total hours of downtime:** The total shutdown time including preventive maintenance shutdowns is reported.
Natural gas consumed during production (MMBtu): The total natural gas energy in MMBtu consumed during production for the month is reported.

Electrical energy consumed during production (kWh): The total electrical energy in kWh consumed during production for the month is reported.

Hydrogen consumed during production (SCF): The total hydrogen consumed by each process during production is reported in SCF.

Cost of hydrogen during production ($): The total cost of hydrogen consumed during production for the given month is reported.

Nitrogen consumed during production (SCF): The total nitrogen consumed by each process during production is reported in SCF.

Cost of nitrogen during production ($): The total cost of nitrogen consumed during production for the given month is reported.

Cost of energy during production ($): The total money spent on electrical and natural gas energy during production for the given processes is reported.

Natural gas consumed during downtime (MMBtu): The total natural gas energy in MMBtu consumed during downtime for the month is reported.

Electrical energy consumed during downtime (kWh): The total electrical energy in kWh consumed during downtime for the month is reported.

Hydrogen consumed during downtime (SCF): The total hydrogen consumed by each process during downtime is reported in SCF.

Cost of hydrogen during downtime ($): The total cost of hydrogen consumed during downtime for the given month is reported.

Nitrogen consumed during downtime (SCF): The total nitrogen consumed by each process during downtime is reported in SCF.

Cost of nitrogen during downtime ($): The total cost of nitrogen consumed during downtime for the given month is reported.

Cost of energy during downtime ($): The total money spent on electrical and natural gas energy during downtime for the given processes are reported.

Total money spent on Energy ($): Total money spent on electrical and natural gas energy during production as well as downtime is reported.
**MMBtu/ton:** The specific energy consumption for various processes performed during each month is reported. The total for all these values for each process as well as the grand total for the entire line is also obtained.
<table>
<thead>
<tr>
<th>Month</th>
<th>Production in Tons</th>
<th>Total Hours of Operation</th>
<th>Rejection in Tons</th>
<th>Total Hours of Downtime</th>
<th>NG Energy Consumed during Production (MMBtu)</th>
<th>Electrical Energy Consumed during Production (KWh)</th>
<th>Hydrogen Consumed during Production (SCF)</th>
<th>Cost of hydrogen during Production ($)</th>
<th>Nitrogen Consumed during Production (SCF)</th>
<th>Cost of Nitrogen during Production ($)</th>
<th>Cost of Energy during Production ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>January</td>
<td>G1 Grade I</td>
<td>17,260</td>
<td>432</td>
<td>0</td>
<td>62</td>
<td>25,433</td>
<td>1,783,286</td>
<td>689,690</td>
<td>5,270</td>
<td>6,924,800</td>
<td>$13,996</td>
</tr>
<tr>
<td></td>
<td>G1</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>3</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>G3 Grade II</td>
<td>8,590</td>
<td>288</td>
<td>70</td>
<td>48</td>
<td>7,385</td>
<td>883,680</td>
<td>328,400</td>
<td>5,337</td>
<td>2,374,200</td>
<td>$5,734</td>
</tr>
<tr>
<td>February</td>
<td>G1 Grade I</td>
<td>13,440</td>
<td>330</td>
<td>60</td>
<td>110</td>
<td>15,781</td>
<td>1,387,060</td>
<td>520,800</td>
<td>4,099</td>
<td>3,630,400</td>
<td>$10,876</td>
</tr>
<tr>
<td></td>
<td>G1</td>
<td>16,320</td>
<td>408</td>
<td>0</td>
<td>48</td>
<td>13,843</td>
<td>1,847,515</td>
<td>632,400</td>
<td>4,977</td>
<td>4,881,200</td>
<td>$13,209</td>
</tr>
<tr>
<td></td>
<td>G3 Grade II</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>3</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>March</td>
<td>G1 Grade I</td>
<td>9,600</td>
<td>240</td>
<td>20</td>
<td>24</td>
<td>14,129</td>
<td>999,714</td>
<td>372,600</td>
<td>2,928</td>
<td>2,738,000</td>
<td>$7,770</td>
</tr>
<tr>
<td></td>
<td>G1</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>G3 Grade II</td>
<td>18,240</td>
<td>458</td>
<td>60</td>
<td>98</td>
<td>15,193</td>
<td>1,892,970</td>
<td>708,800</td>
<td>5,653</td>
<td>5,168,400</td>
<td>$14,763</td>
</tr>
<tr>
<td>April</td>
<td>G1 Grade I</td>
<td>19,200</td>
<td>489</td>
<td>60</td>
<td>98</td>
<td>29,269</td>
<td>1,681,428</td>
<td>744,000</td>
<td>5,885</td>
<td>5,472,000</td>
<td>$15,540</td>
</tr>
<tr>
<td></td>
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<td>0</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>G3 Grade II</td>
<td>18,240</td>
<td>458</td>
<td>60</td>
<td>98</td>
<td>15,193</td>
<td>1,892,970</td>
<td>708,800</td>
<td>5,653</td>
<td>5,168,400</td>
<td>$14,763</td>
</tr>
<tr>
<td>May</td>
<td>G1 Grade I</td>
<td>17,280</td>
<td>432</td>
<td>30</td>
<td>98</td>
<td>25,433</td>
<td>1,783,286</td>
<td>689,690</td>
<td>5,270</td>
<td>4,024,800</td>
<td>$13,996</td>
</tr>
<tr>
<td></td>
<td>G1</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>G3 Grade II</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>June</td>
<td>G1 Grade I</td>
<td>17,280</td>
<td>432</td>
<td>40</td>
<td>98</td>
<td>25,433</td>
<td>1,783,286</td>
<td>689,690</td>
<td>5,270</td>
<td>4,024,800</td>
<td>$13,996</td>
</tr>
<tr>
<td></td>
<td>G1</td>
<td>13,440</td>
<td>330</td>
<td>0</td>
<td>72</td>
<td>11,460</td>
<td>1,557,024</td>
<td>520,800</td>
<td>4,099</td>
<td>3,630,400</td>
<td>$10,876</td>
</tr>
<tr>
<td></td>
<td>G3 Grade II</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<td>0</td>
</tr>
</tbody>
</table>

Figure 4.18: Monthly Summary Sheet Snapshot 1
<table>
<thead>
<tr>
<th>Month</th>
<th>G1 Grade I</th>
<th>G1 Grade II</th>
<th>G1</th>
<th>G2 Grade I</th>
<th>G2 Grade II</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sept</td>
<td>2,518</td>
<td>157,672</td>
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<td>0</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Oct</td>
<td>1,203</td>
<td>140,580</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1,203</td>
</tr>
<tr>
<td></td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Nov</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Dec</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td></td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Total</td>
<td>20,762</td>
<td>1,297,500</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>20,762</td>
</tr>
<tr>
<td></td>
<td>3,209</td>
<td>373,455</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>3,209</td>
</tr>
<tr>
<td></td>
<td>4,178</td>
<td>468,555</td>
<td>120,000</td>
<td>0</td>
<td>0</td>
<td>4,178</td>
</tr>
<tr>
<td>G. Total</td>
<td>28,089</td>
<td>2,737,900</td>
<td>120,000</td>
<td>$844</td>
<td>$13,916,800</td>
<td>$38,563</td>
</tr>
</tbody>
</table>

**Figure 4.19: Monthly Summary Sheet Snapshot 2**
4.3.3 Line Diagram

A line diagram of the entire line is produced for every process. The diagram represents the major energy consuming equipment of the line as well as supporting equipment. The energy consumed by each piece of equipment or a set of similar equipment is shown on the diagram. The user can select to view the amount of energy consumed by each piece of equipment during production as well as during downtime. In this way it is easy for one to identify which piece of equipment is running during downtime and how much energy it is consuming. The line diagram is shown in Figure 4.20, 4.21 and 4.22. Figure 4.20 shows the entry end of the line. The utilized capacity of electrical equipment is provided in kW and that of natural gas equipment is provided in MMBtu/hr. For example the payoff roll motors require 120.33 kW of electrical power and the annealing furnace require 45.39 MMBtu/hr of natural gas energy. These values can also be observed during the downtime. Figure 4.21 shows the exit end of the galvanizing line. Figure 4.22 shows the supporting equipment such as boilers, plant air compressors, sink hardware pre-heat oven etc. The kW and MMBtu/hr required by this equipment during production or downtime is also reported.
Figure 4.20: Line Diagram Part 1
<table>
<thead>
<tr>
<th></th>
<th>Description</th>
<th>Power (kW)</th>
<th>Energy (MMBtu/hr)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Payoff Reels and Re-coiler Motors</td>
<td>120.33</td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>Seam Welder</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>Accumulator loop car 1</td>
<td>115.22</td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>Degreaser</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>Non-Oxidizing Furnace (Annealing)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.</td>
<td>Radiant Tube Section</td>
<td>45.39</td>
<td>12.02</td>
</tr>
<tr>
<td>7.</td>
<td>Jet Cooling Section</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8.</td>
<td>Molten Metal Pot (Zn/Zn Alloy)</td>
<td>350</td>
<td></td>
</tr>
<tr>
<td>9.</td>
<td>Air/Gas Knives</td>
<td>118.54</td>
<td></td>
</tr>
<tr>
<td>10.</td>
<td>Galvanizing Furnace</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>11.</td>
<td>Up leg Cooling</td>
<td>315.19</td>
<td></td>
</tr>
<tr>
<td>12.</td>
<td>Down leg Cooling</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.</td>
<td>Roll Mills</td>
<td>1051.79</td>
<td></td>
</tr>
<tr>
<td>14.</td>
<td>Chemical Treatment</td>
<td>200.18</td>
<td></td>
</tr>
<tr>
<td>15.</td>
<td>Online Inspection</td>
<td></td>
<td></td>
</tr>
<tr>
<td>16.</td>
<td>Accumulator loop car 2</td>
<td>Included in accumulator loop car 1</td>
<td></td>
</tr>
<tr>
<td>17.</td>
<td>Flying Shear</td>
<td></td>
<td></td>
</tr>
<tr>
<td>18.</td>
<td>Carrousel Tension Reel</td>
<td>Included in Payoff Reel</td>
<td></td>
</tr>
</tbody>
</table>

**Figure 4.22: Line Diagram Part 3**
4.4 Sensitivity Analysis

This tool helps the user to realize the benefits obtained as a result of increased production and energy savings. Figure 4.23 and 4.24 shows the snapshots of sensitivity analysis spreadsheet. Figure 4.23 is also the first part of the two sections of sensitivity sheet. In this section all the data pertaining to energy, production hours and downtimes is obtained or calculated from the data provided by the user when filling the different input fields. Thus, the current campaign period for the line is calculated and based on the average production rate and average downtime the annual production is estimated. Also the consumption of energy to produce the calculated galvanized steel is also obtained. Now, in the second section of the spreadsheet i.e. Figure 4.24, the user enters the new campaign period, which he expects to obtain as a result of implementation of new pot hardware or for any other reason.

<table>
<thead>
<tr>
<th>Sensitivity Analysis</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>GI Grade I</strong></td>
</tr>
<tr>
<td>Calculations for</td>
</tr>
<tr>
<td>2.67 Week/s Campaign</td>
</tr>
<tr>
<td>19 Day Cycle</td>
</tr>
<tr>
<td>----------------------</td>
</tr>
<tr>
<td>Average No. of weeks operated before shutdown</td>
</tr>
<tr>
<td>Production in given weeks</td>
</tr>
<tr>
<td>Furnace energy consumption for production weeks</td>
</tr>
<tr>
<td>Misc motor energy consumption for production weeks</td>
</tr>
<tr>
<td>Zn Pot energy consumption for production weeks</td>
</tr>
<tr>
<td>Operating weeks per year</td>
</tr>
<tr>
<td>Average Shutdown duration in hours</td>
</tr>
<tr>
<td>Total operating hours</td>
</tr>
<tr>
<td>The number of maintenance shutdowns per year</td>
</tr>
<tr>
<td>Total Production time</td>
</tr>
<tr>
<td>Total down time (during shutoff)</td>
</tr>
<tr>
<td>Energy consumed by plant during production</td>
</tr>
<tr>
<td>Energy consumed by plant during shutoff</td>
</tr>
<tr>
<td>Total Annual energy consumption</td>
</tr>
<tr>
<td>Total Annual Production</td>
</tr>
<tr>
<td>Energy consumption per ton of steel produces</td>
</tr>
</tbody>
</table>

Figure 4.23: Sensitivity Analysis Section One

Also, the user can change and reduce the average downtime, which by default is the same as for the current scenario. By applying these two changes the user will realize the new value of production in ton of galvanized steel and also the amount of energy required to produce this quantity. Now, the dual benefits of increasing the campaign period can be expressed as increased annual production and the amount of energy saved. The energy
savings can be calculated by comparing the new production volume and energy consumption to the old production volume and energy consumption. For example, from Figure 4.23 the current 19 days campaign yields an annual production of 293,404 tons and consumes 574,388 MMBtu of energy. Now, from Figure 4.24, the new campaign period is increased to 28 days. This yields an annual production of 308,187 tons with annual energy consumption of 589,596 MMBtu. With the old campaign the energy required to produce 308,187 tons would have been:

\[
(308,187 \text{ Tons} \times 574,388 \text{ MMBtu}) ÷ 293,404 \text{ Tons} = 603,328 \text{ MMBtu}
\]

Thus the energy savings obtained are 603,328 – 589,596 = 13,732 MMBtu.

<table>
<thead>
<tr>
<th>Calculations for 4.00 Week/s Campaign</th>
<th>28 Day Cycle</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average No. of weeks operated before shutdown</td>
<td>4 weeks</td>
</tr>
<tr>
<td>Production in given weeks</td>
<td>26880 tons</td>
</tr>
<tr>
<td>Furnace energy consumption for production weeks</td>
<td>39652.06308 MMBtu</td>
</tr>
<tr>
<td>Misc motor energy consumption for production weeks</td>
<td>6095.920944 MMBtu</td>
</tr>
<tr>
<td>Zn Pot energy consumption for production weeks</td>
<td>3371.17872 MMBtu</td>
</tr>
<tr>
<td>Operating weeks per year</td>
<td>51 weeks/year</td>
</tr>
<tr>
<td>Average Shutdown duration in hours</td>
<td>75.3 hours</td>
</tr>
<tr>
<td>Total operating hours</td>
<td>8,560 hours/year</td>
</tr>
<tr>
<td>The number of maintenance shutdowns per year</td>
<td>11 shutdowns/year</td>
</tr>
<tr>
<td>Total Production time</td>
<td>7,705 hours/year</td>
</tr>
<tr>
<td>Total down time (during shutoff)</td>
<td>863 hours/year</td>
</tr>
<tr>
<td>Energy consumed by plant during production</td>
<td>562,133 MMBtu/year</td>
</tr>
<tr>
<td>Energy consumed by plant during shutoff</td>
<td>27,463 MMBtu/year</td>
</tr>
<tr>
<td>Total Annual energy consumption</td>
<td>589,696 MMBtu/year</td>
</tr>
<tr>
<td>Total Annual Production</td>
<td>308,187 tons/year</td>
</tr>
<tr>
<td>Energy consumption per ton of steel produces</td>
<td>1.91 MMBtu/ton</td>
</tr>
<tr>
<td>Increased annual production</td>
<td>14,782 tons</td>
</tr>
<tr>
<td>Energy Savings per ton</td>
<td>0.04 MMBtu/ton</td>
</tr>
<tr>
<td>Total Energy Savings due to increased production</td>
<td>13,731 MMBtu</td>
</tr>
</tbody>
</table>

Figure 4.24: Sensitivity Analysis Section Two

Figure 4.25 is plotted with campaign period on the X-axis and the specific energy consumption in MMBtu/ton on the Y-axis. It can be observed that the specific energy consumption drops down considerably in initial weeks. After 5 weeks of campaign period the slope of the curve is reduced.
Figure 4.26 is plotted with campaign period on the X-axis and the increased annual production in tons on the Y-axis. The increased annual production is the additional production obtained as a result of increased campaign period. It can be observed that the production increases from 8,500 tons in a two-week campaign to 14,000 tons in a 5-week campaign. However, the increase in production after from the 5-week campaign is not significant. As seen from the graph, the production in the 6-week campaign is less than 15,000 tons.
Figure 4.26: Graph of Campaign period Vs Increment in annual production

Figure 4.27 shows a plot of campaign period versus energy savings obtained as a result of increased campaign period. It can be observed that the slope of the curve starts reducing after around 4.5 weeks of campaign period.
It can be concluded that significant impact is produced on specific energy consumption (MMBtu/ton). It is observed that there is considerable increase in annual production (tons/year) and energy savings (MMBtu/year) with increase in campaign period up to 5 weeks. The impact on these parameters diminishes with further increase in campaign period. In addition to this, it has been noted that the equipment, other than the pot hardware, needs maintenance within 4 weeks of operating period. Most of the facilities have been observed to perform a planned maintenance shutdown every 3 weeks, since motors, pumps and other such equipment needed attention. Thus, even with an extended pot hardware life the campaign period will be restricted to four week duration with the existing technology.

4.5 Economic Evaluation

If the investment for new pot hardware is considerably higher than the existing, an economic evaluation can be performed to check for the return on investment. Figure 4.28 shows the snapshot for the economic evaluation spreadsheet. The analysis is performed for a 52 weeks period and the Modified Internal Rate of Return (MIRR) is calculated. The investment includes the capital cost of the rolls and bearings and the re-machining cost of the rolls. The time periods when these costs will occur vary based on the number of time the sink and stabilizing rolls can be re-machined and the campaign period. The revenue is generated from the increased production and the energy savings. The user can enter the desired rate of return to calculate the MIRR. The default value of the desired rate of return is 5%. The MIRR [29] is calculated as follows;

\[
\text{Future Value of Net Cash Inflow} / \text{Present Value of Net Cash Outflow} = \sum_{n=0}^{N} \max(F_n, 0)(1+i)^{N-n} - \sum_{n=0}^{N} \min(F_n, 0)(1+i)^{-n} = (1 + \text{MIRR})^N \quad \text{(Eq 4.1)}
\]

Where,

\[
\max(F_n, 0) = F_n \text{ if } F_n > 0, \text{ otherwise } F_n = 0
\]
\[
\min(F_n, 0) = F_n \text{ if } F_n < 0, \text{ otherwise } F_n = 0
\]

\[i = \text{Minimum attractive rate of return for the firm, (MARR)}\]
The data that required to be provided by the user for an economic evaluation is as shown in Figure 4.28. The purchase cost of the sink roll, stabilizing rolls and their bearings should be provided. Next the re-machining cost for sink and stabilizing rolls must be entered. The current campaign period is calculated automatically by the model with the help of existing production data provided by the user. The user needs to provide the new campaign period, which one expects to obtain with the new hardware in service. One also needs to provide the number of times the sink and stabilizing rolls will be re-machined before they are discarded. The user may enter a salvage value for the rolls if any. Then the increased annual production obtained as a result of the new campaign period should be entered. Also the annual energy savings obtained as a result of the new campaign will be provided. Both these values can be obtained from the sensitivity analysis module shown in Figure 4.24 for the respective process. Lastly, the user needs to enter the premium or the profit per ton of steel produced. The MIRR is calculated with the help of all this information using equation 4.1.

![Figure 4.28: Economic Analysis](image-url)
If the MIRR is greater than the desired rate of return then, the investment is justified. It should be noted though that the analysis is being done only for 52 weeks i.e. one year period, assuming that the cost of new hardware will not be significantly higher than the existing hardware.

4.6 Conclusion

This chapter talks about the architecture of the decision support system and various input and output modules. These modules provide information pertaining to energy consumption during production and downtime as well as the production related information. The sensitivity analysis results show that it is not significantly beneficial to operate the line with a campaign period of more than five weeks. Also issues other than pot hardware prevent the operation of the line continuously for more than a five-week period. The investment in the new pot hardware can be justified using the economic evaluation module of the model.
5.0 Validating Results and Future Work

5.1 Validation Process

The validation of the decision support system was done using data from four different facilities, two of which were entirely new data sets. Even though the basic galvanizing process is the same, the equipment present in every facility varies a lot. It was observed that some galvanizing lines did not have a galvanneal furnace at all. Some facilities had 2 high or 4 high mills while some had none. The number of zones in an annealing furnace, number of burners per zone, and burner capacities also varied from facility to facility. Some facilities had electric heating in annealing furnace while others used only natural gas. There was also a lot of variation in the equipment used for cleaning the strip before dipping and chemical treatment after coating. Also, the pot hardware used by various facilities differed from each other; some used coated steel rolls in the pot while some used plain SS316L rolls. The bearing material also varied from facility to facility. However, none of the facilities was observed to have more than three weeks of campaign period and most of them had a PM scheduled at the end of third week. All this variation really makes it difficult to compare one facility with another.

The procedure followed for the validation of the decision support system is described briefly. Accurate data pertaining to different equipment capacities, production and other parameters were obtained for the input section. The result from the summary sheet provides one with the annual kWh for electricity and MMBtu for the natural gas calculated by the spreadsheet. This gave the total annual energy consumed by the facility. This value was compared with the total annual energy reported on the energy bills for the facility. A factor was considered to eliminate the energy consumed by plant lighting and HVAC from the energy bills for the facility. Based on the information received from galvanizing facilities it was found that approximately 10% to 12% of the annual energy is consumed by plant lighting, HVAC and other small office and lab equipment. A value of 12% is used in the calculations for validation. Thus, this amount is reduced during comparison since the model does not account for these energy consumptions.

The facilities will be identified as Facility 1, Facility 2, Facility 3 and Facility 4. This is done so as to protect the identity of the facilities as per the non-disclosure
agreement. Table 5.1 shows the comparison between the calculated energy values and the energy values from the utility bills.

**Table 5.1: Comparison between Actual and Calculated Energy Consumption**

<table>
<thead>
<tr>
<th>Facility</th>
<th>Annual Energy Consumption from Energy Bills. (MMBtu/yr)</th>
<th>After Lighting &amp; HVAC deduction 12%. (MMBtu/yr)</th>
<th>Average Annual Energy Calculated by the Model (MMBtu/yr)</th>
<th>Percentage Difference. (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Facility 1</td>
<td>972,588</td>
<td>855,877</td>
<td>823,005</td>
<td>3.84%</td>
</tr>
<tr>
<td>Facility 2</td>
<td>639,288</td>
<td>562,573</td>
<td>550,931</td>
<td>2.07%</td>
</tr>
<tr>
<td>Facility 3</td>
<td>524,537</td>
<td>461,593</td>
<td>439,306</td>
<td>4.82%</td>
</tr>
<tr>
<td>Facility 4</td>
<td>593,063</td>
<td>521,895</td>
<td>500,024</td>
<td>4.19%</td>
</tr>
<tr>
<td><strong>Average</strong></td>
<td></td>
<td></td>
<td></td>
<td><strong>3.73%</strong></td>
</tr>
</tbody>
</table>

The table shows that the difference between actual and calculated energy consumption averages to 3.73%. Figure 5.1 shows an example of the sensitivity report for facility 2 that was obtained from the model for the existing working conditions. It can be observed from the figure that the total annual energy consumption reported by the model is 550,931 MMBtu. The report also provides a detailed listing of energy consumption by each equipment group and the annual projected production along with the MMBtu/ton for the given process.

**Sensitivity Analysis**

<table>
<thead>
<tr>
<th><strong>Galvanize</strong></th>
<th><strong>Calculations for 2.67 Week/s Campaign.</strong></th>
<th>19</th>
<th>Day Cycle</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average No. of weeks operated before shutdown</td>
<td>2.67</td>
<td>Weeks</td>
<td></td>
</tr>
<tr>
<td>Production in given weeks</td>
<td>26,880</td>
<td>Tons</td>
<td></td>
</tr>
<tr>
<td>Furnace energy consumption for production weeks</td>
<td>25114.60</td>
<td>MMBtu</td>
<td></td>
</tr>
<tr>
<td>Misc motor energy consumption for production weeks</td>
<td>3348.54</td>
<td>MMBtu</td>
<td></td>
</tr>
<tr>
<td>Zn Pot energy consumption for production weeks</td>
<td>175.79</td>
<td>MMBtu</td>
<td></td>
</tr>
<tr>
<td>Operating weeks per year</td>
<td>52</td>
<td>weeks/year</td>
<td></td>
</tr>
<tr>
<td>Average Shutdown duration in hours</td>
<td>14.00</td>
<td>Hours</td>
<td></td>
</tr>
<tr>
<td>Total operating hours</td>
<td>8,736</td>
<td>hours/year</td>
<td></td>
</tr>
<tr>
<td>The number of maintenance shutdowns per year</td>
<td>19</td>
<td>shutdowns/year</td>
<td></td>
</tr>
<tr>
<td>Total Production time</td>
<td>8,471</td>
<td>hours/year</td>
<td></td>
</tr>
<tr>
<td>Total down time (during shutoff)</td>
<td>265</td>
<td>hours/year</td>
<td></td>
</tr>
<tr>
<td>Energy consumed by plant during production</td>
<td>541,536</td>
<td>MMBtu/year</td>
<td></td>
</tr>
<tr>
<td>Energy consumed by plant during shutoff</td>
<td>9,395</td>
<td>MMBtu/year</td>
<td></td>
</tr>
<tr>
<td><strong>Total Annual energy consumption</strong></td>
<td>550,931</td>
<td>MMBtu/year</td>
<td></td>
</tr>
<tr>
<td><strong>Total Annual Production</strong></td>
<td>508,276</td>
<td>tons/year</td>
<td></td>
</tr>
<tr>
<td>Energy consumption per ton of steel produces</td>
<td><strong>1.08</strong></td>
<td>MMBtu/ton</td>
<td></td>
</tr>
</tbody>
</table>

**Figure 5.1: Sensitivity Analysis**
5.2 Results from Sensitivity Analysis

Figure 5.2 shows the sensitivity report for Facility 3 with the increased campaign period scenario. The report is prepared for a 70-day campaign period and has calculated 48,833 tons of annual increase in production and $193,549 energy cost savings. These values were discussed with the facility staff and were determined to be achievable and practically feasible.

<table>
<thead>
<tr>
<th>Calculations for 10.00 Week Campaign</th>
<th>70 Day Cycle</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average No. of weeks operated before shutdown</td>
<td>10 weeks</td>
</tr>
<tr>
<td>Production in given weeks</td>
<td>72240 tons</td>
</tr>
<tr>
<td>Furnace energy consumption for production weeks</td>
<td>85948.81483 MMBtu</td>
</tr>
<tr>
<td>Misc motor energy consumption for production weeks</td>
<td>13828.29362 MMBtu</td>
</tr>
<tr>
<td>Zinc Pot energy consumption for production weeks</td>
<td>2803.19692 MMBtu</td>
</tr>
<tr>
<td>Operating weeks per year</td>
<td>51 weeks/year</td>
</tr>
<tr>
<td>Average Shutdown duration in hours</td>
<td>10.00 hours</td>
</tr>
<tr>
<td>Total operating hours</td>
<td>8,668 hours/year</td>
</tr>
<tr>
<td>The number of maintenance shutdowns per year</td>
<td>5 shutdowns/year</td>
</tr>
<tr>
<td>Total Production time</td>
<td>8,517 hours/year</td>
</tr>
<tr>
<td>Total down time (during shutdown)</td>
<td>51 hours/year</td>
</tr>
<tr>
<td>Energy consumed by plant during production</td>
<td>520,064 MMBtu/year</td>
</tr>
<tr>
<td>Energy consumed by plant during shutdown</td>
<td>1,024 MMBtu/year</td>
</tr>
<tr>
<td>Total Annual energy consumption</td>
<td>521,088 MMBtu/year</td>
</tr>
<tr>
<td>Total Annual Production</td>
<td>366,244 tons/year</td>
</tr>
<tr>
<td>Energy consumption per ton of steel produces</td>
<td>1.42 MMBtu/ton</td>
</tr>
<tr>
<td>Increased annual production</td>
<td>48,833 tons</td>
</tr>
<tr>
<td>Energy Savings per ton</td>
<td>0.07 MMBtu/ton</td>
</tr>
<tr>
<td>Total Energy Savings due to increased production</td>
<td>26,616 MMBtu/yr</td>
</tr>
<tr>
<td>Total Annual Energy Cost Savings</td>
<td>$193,549 /yr</td>
</tr>
</tbody>
</table>

Figure 5.2: Sensitivity Analysis for Increased Campaign Period

5.3 Summary Sheet Results

The monthly summary for one of the facilities is attached in Figure 5.3.

Figure 5.3: Extract from Summary Sheet
5.4 Graphs

The graphs obtained for one of the facilities are shown in Figure 5.4, 5.5 and 5.6.

**Figure 5.4: Overall Energy Consumption**

Figure 5.4 shows the energy consumed by all the electrical and natural gas equipment in MMBtu/hr during production as well as during downtime. For example the energy consumed by natural gas equipment while performing process GN is 33 MMBtu/hr and is 15 MMBtu/hr when the line performing process GN is shutdown.

**Figure 5.5: Natural Gas Energy Consumption**
Figure 5.5 shows the energy consumed by natural gas equipment, during production and downtime, for a particular process. The graphs have drop down menu to select the process for which the user wishes to see the energy consumption. For example the current figure shows the energy consumed by annealing furnace to be 20 MMBtu/hr while process Gl grade III is in production.

Similarly Figure 5.6 shows the energy consumed by electrical equipment during production and downtime for a particular process. For example the current figure shows the energy consumed by the Zn pot and other equipment to be a little over 2 MMBtu/hr during production of Gl grade I.

5.5 Conclusion

The comparison of the energy consumption in MMBtu calculated by the model, and that obtained from energy bills, shows that the model was accurate within ±10%. The more accurate the information provided, the better is the match between the two values. With the exact information on the power ratings and the load profiles on the equipment and regularly entering the production information, an exact forecast of the annual energy consumption and costs can be obtained. Also, the impact of various energy saving techniques that can be implemented on the existing equipment can be evaluated quickly.
Based on energy cost savings obtained, the engineering team can decide whether or not to go for the implementation.

The impact of an increase in pot hardware life is evaluated in the sensitivity analysis spreadsheet and the economic feasibility can be verified for the user internal rate of return. There are cases where the line is shutdown frequently for reasons other than the pot hardware failure. In such cases the investment in the new hardware may not be justified if the hardware is significantly expensive than the existing one.

The monthly summary sheet provides extensive information on energy and cost for various processes. Based on the information and the MMBtu/ton for every process calculated for every month, certain managerial decisions can be made, for example, eliminating a particular process due to high cost and/or enhancing another process due to attractive returns.

Looking over the failure log and production details the user may be able to make decisions like whether a particular hardware material is more prone to failure for a particular process and can avoid the future use of the material. Also, this will help the engineer identify any bottlenecks on the line such as a particular bearing or roll surface. This can also help to decide the maximum length of campaign where the quality of the coating is maintained before they shutdown for PM.

The graphs also provide the information as to which group of equipment is consuming more energy as compared to others. This information for production and downtime helps the engineer to identify and target the piece of equipment such that savings can be maximized.

5.6 Future Work

This model provided satisfactory results and was able to determine the extent of energy savings and energy cost savings obtained as a result of increased campaign period. This satisfies the requirements of the project. However, still future modifications and study can be carried on the model in the following areas.

1. The software can be made more user friendly by changing the Excel™ model to a Visual Basic application.
2. Make the software interact with the facilities control system so that during a process, real time load and utilization can be obtained to calculate energy consumption.

3. The model can have an inventory of all the equipment used in a typical galvanizing line. As an example there should be drop down menus to select the horsepower of the bridle roll motors or to select the burner ratings. This can be used to lookup values like motor and burner efficiency from a database provided by the manufacturer. Thus, this type of pre-entered equipment database will help in quick filling of the fields pertaining to equipment capacities.

4. The model should be developed further by incorporating energy consumed by lighting, HVAC system and other small miscellaneous equipment as well.
6.0 References


30. GalvInfoNote, 
31. GalvInfoNote, 
34. U.S. Department of Energy, 
   http://www1.eere.energy.gov/industry/bestpractices/software.html#mm
35. U.S. Department of Energy, 
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36. U.S. Department of Energy, 
   http://www1.eere.energy.gov/industry/bestpractices/software.html#phast
37. 3 E Plus, http://www.pipeinsulation.org/
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*International Lead and Zinc Research Organization (ILZRO)*

*Secat Inc.*

*Energy Industries of Ohio (EIO)*

*Steel & Refractory Industry*

*(23 industrial partners)*